



International Organization for Migration (IOM)  
The UN Migration Agency

Date: 01/08/2018

## Clarifications No 2

Long Term Agreement for one (1) year for the Cleaning Services in Long Term Accommodation Centers in Southern and Northern Greece

ITB: 3770

**Q:** According to FPF 2-Summary of Costs it is said that UNIT PRICE is stated in EUR but underneath of this in bracket the statement per person per hour is mentioned. To my understanding this means that the offer might be referred to one person and per hour which in other words as an example- please do not misunderstand my example- if someone would like to use 10 cleaners - employees and he/she wants to give a total cost proposal of 10000 euros for 100 hours in total per month, then this means that at this cell of the template the bidder would write down  $10000/100/10=10$  euros per person?? Is not clear to me. I would understand to provide a total offer but please clarify. Or give me an example, this would be more understandable.

**A:** Since this tender procedure is referred to the establishment of a long term agreement for one year, you need to provide us with the hourly cost per person per location for the services described in the respective Terms of Reference. Prices quoted by the service providers shall be valid for a period of one year from the time the agreed contract started and not subject to price escalation and variation on any account.