**REQUEST FOR PROPOSAL (RFP)**

**Establishment of a long-term agreement for the provision of Catering Services in several accommodation sites operated by IOM in Southern , Northern Greece and Aegean islands for 1 (one) year with the possibility of extension for one (1) additional year.**

RFP Reference No.: 4200388867

Country: GREECE

Issued on: 28-Dec-22

# SECTION 1: LETTER OF INVITATION

International Organization for Migration, office in Greece, hereinafter referred to as IOM hereby invites prospective proposers to submit a proposal in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

* Form A: Proposal Confirmation
* Form B: Checklist
* Form C: Technical Proposal Submission
* Form D: Proposer Information
* Form E: Joint Venture/Consortium/Association Information
* Form F: Eligibility and Qualification
* Form G: Format for Technical Proposal
* Form H: Format for CV of proposed key personnel
* Form I: Statement of Exclusivity and Availability
* Form J: Financial Proposal Submission
* Form K: Format for Financial Proposal
* Form L: Proposal Security

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Please acknowledge receipt of this RFP completing and returning the attached Form A: Proposal Confirmation by email to [iomgrprocurement@iom.int](mailto:iomgrprocurement@iom.int) no later than 17/01/2023., indicating whether you intend to submit a proposal or otherwise. Should you require further clarifications, kindly communicate with the contact person/s identified in Section 3: Data Sheet as the focal point for queries on this RFP.

We look forward to receiving your proposal.

Approved by:

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| Name: Procurement Unit  Date: 28-Dec-22 |  |

# SECTION 2: INSTRUCTIONS TO PROPOSERS

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| GENERAL | |
| Scope | Proposers are invited to submit a proposal for Provision of Catering Services in several accommodation sites operated by IOM in Southern, Northern Greece and Aegean islands through an establishment of a Long-Term Agreement for 1 (one) year with the possibility of extension for one (1) additional year specified in Section 5: Terms of Reference/Scope of Works, in accordance with this Request for Proposal (RFP). A summary of the scope of the proposal is included in Section 3: Data Sheet.  Proposers shall adhere to all the requirements of this RFP, including any amendment made in writing by IOM. This RFP is conducted in accordance with Policies and Procedures of IOM. |
| Interpretation of the RFP | Any proposal submitted will be regarded as an offer by the proposer and does not constitute or imply the acceptance of the proposal by IOM. IOM is under no obligation to award a contract to any proposer as a result of this RFP. |
| Supplier Code of Conduct | All proposers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the IOM. The Code of Conduct, which includes **principles on labour, human rights, environment and ethical conduct** may be found at: <https://www.ungm.org/Public/CodeOfConduct>. |
| Eligible proposers | Proposers shall have the legal capacity to enter into a binding contract with IOM.  A proposer, and all parties constituting the proposer, may have the nationality of any country with the exception of the nationalities, if any, listed in Section 3: Data Sheet. A proposer shall be deemed to have the nationality of a country if the proposer is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.  All proposers found to have a conflict of interest shall be disqualified. Proposers may be considered to have a conflict of interest if they are or have been associated in the past, with a firm or any of its affiliates that have been engaged by IOM to provide consulting services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation and other documents to be used for the procurement of the services required in the present procurement process.  Proposers shall not be eligible to submit a proposal if at the time of proposal submission:   * is included in the Ineligibility List, hosted by [UNGM](https://www.ungm.org/), that aggregates information disclosed by Agencies, Funds or Programs of the UN System; * is included in the [Consolidated United Nations Security Council Sanctions List](https://www.un.org/sc/suborg/en/sanctions/un-sc-consolidated-list), including the [UN Security Council Resolution 1267/1989 list;](https://www.un.org/sc/suborg/en/sanctions/1267/aq_sanctions_list) * is included in the [World Bank Corporate Procurement Listing of Non-Responsible Vendors](https://www.worldbank.org/en/about/corporate-procurement/business-opportunities/non-responsible-vendors) and [World Bank Listing of Ineligible Firms and Individuals](http://web.worldbank.org/external/default/main?theSitePK=84266&contentMDK=64069844&menuPK=116730&pagePK=64148989&piPK=64148984). * Other sanctions lists, if applicable, as per the discretion of the IOM. |
| Proprietary information | The RFP documents and any Terms of Reference or information issued or furnished by IOM are issued solely for the purpose of enabling a proposal to be completed and may not be used for any other purpose. The RFP documents and any additional information provided to proposers shall remain the property of IOM. All documents which may form part of the proposal will become the property of IOM, who will not be required to return them to your firm. |
| Publicity | During the RFP process, a proposer is not permitted to create any publicity in connection with the RFP. |
| SOLICITATION DOCUMENTS | |
| Clarification of solicitation documents | Proposers may request clarifications on any of the RFP documents no later than the date indicated in Section 3: Data Sheet. Any request for clarification must be sent in writing in the manner indicated in Section 3: Data Sheet. Explanations or interpretations provided by personnel other than the named contact person will not be considered binding or official.  IOM will provide the responses to clarifications through the method specified in Section 3: Data Sheet.  IOM shall endeavour to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of IOM. to extend the submission date of the proposals, unless IOM deems that such an extension is justified and necessary. |
| Amendment of solicitation documents | At any time prior to the deadline for proposal submission, IOM may for any reason, such as in response to a clarification requested by a proposer, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective proposers.  If the amendment is substantial, IOM may extend the deadline for submission of proposals to give the proposers reasonable time to incorporate the amendment into their proposal. |
| PREPARATION OF PROPOSALS | |
| Cost of preparation of proposal | The proposer shall bear all costs related to the preparation and/or submission of the proposal, regardless of whether its proposal is selected or not. IOM shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process. |
| Language | The proposal, as well as any and all related correspondence, exchanged by the proposer and IOM, shall be written in the language(s) specified in Section 3: Data Sheet. |
| Documents establishing eligibility and qualifications of the proposer | The proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided in Section 7 and providing the documents required in those forms. In order to award a contract to a proposer, its qualifications must be documented to IOM’s satisfaction. |
| Technical proposal format and content | The proposer is required to submit a technical proposal using the forms provided in Section 7 and taking into consideration the requirements in the RFP.  The technical proposal shall not include any price or financial information. A technical proposal containing material financial information may be declared non-responsive. |
| Financial proposal | The financial proposal shall be prepared using the form provided in Section 7 and taking into consideration the requirements in the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.  Any output and activities described in the technical proposal but not priced in the financial proposal, shall be assumed to be included in the prices of other activities or items as well as in the final total price.  Prices and other financial information must not be disclosed in any other place except in the financial proposal. |
| Currencies | All prices shall be quoted in the currency or currencies indicated in Section 3: Data Sheet. Where proposals are quoted in different currencies, for the purposes of comparison of all proposals:   * IOM will convert the currency quoted in the proposal into the IOM preferred currency, in accordance with the IOM Operational Rate of Exchange on the date of the bid closure. * In the event that IOM selects a proposal for an award that is quoted in a currency different from the preferred currency in Section 3: Data Sheet, IOM shall reserve the right to award the contract in the currency of IOM’s preference, using the conversion method specified above. |
| Duties and taxes | The International Organization for Migration is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties. All proposals shall be submitted net of any direct taxes and any other taxes and duties unless otherwise specified in Section 3: Data Sheet |
| Proposal validity period | Proposals shall remain valid for the period specified in Section 3: Data Sheet, commencing on the deadline for submission of proposals. A proposal valid for a shorter period may be rejected by IOM and rendered non-responsive.  During the proposal validity period, the proposer shall maintain its original proposal without any change, including the availability of the key personnel, the proposed rates, and the total price.  In exceptional circumstances, prior to the expiration of the proposal validity period, IOM may request proposers to extend the period of validity of their proposals. The request and the responses shall be made in writing and shall be considered integral to the proposal.  If the proposer agrees to extend the validity of its proposal, it shall be done without any change to the original proposal but will be required to extend the validity of the proposal security, if required, for the period of the extension, and in compliance with Article 17 (Proposal security) in all respects.  The proposer has the right to refuse to extend the validity of its proposal without forfeiting the proposal security, if required, in which case, the proposal shall not be further evaluated. |
| Proposal security | Proposal security, if required by Section 3: Data Sheet, shall be provided in the amount and form indicated in Section 3: Data Sheet. The proposal security shall be valid for a minimum of thirty (30) days after the final date of validity of the proposal.  The proposal security shall be included along with the proposal. If proposal security is required by the RFP but is not found in the proposal, the offer shall be rejected.  If the proposal security amount, or its validity period, is found to be less than is required by IOM, IOM shall reject the proposal.  In the event an electronic submission is allowed in Section 3: Data Sheet, proposers shall include a copy of the proposal security in their proposal and the original of the proposal security must be sent via courier or hand delivery as per the instructions in Section 3: Data Sheet.  Unsuccessful proposers’ proposal securities will be discharged/returned as promptly as possible but no later than thirty (30) days after the expiration of the period of proposal validity prescribed by IOM pursuant to Article 16 (Proposal Validity Period).  The Proposal security may be forfeited by IOM., and the proposal rejected, in the event of any, or combination, of the following conditions:   * If the proposer withdraws its offer during the period of the proposal validity specified in Section 3: Data Sheet, or; * In the event the successful Proposer fails:   + to sign the contract after IOM. has issued an award; or   + to furnish the performance security, insurances, or other documents that IOM. may require as a condition precedent to the effectivity of the contract that may be awarded to the proposer. |
| Joint Venture, Consortium or Association | If the proposer is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the proposal, each such legal entity will confirm in their joint proposal that:   * they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, and this will be evidenced by a duly notarised agreement among the legal entities, which will be submitted along with the proposal: and * if they are awarded the contract, the contract shall be entered into by and between IOM. and the designated lead entity, who will be acting for and on behalf of all the member entities comprising the joint venture.   After the deadline for submission of proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of IOM.  If a JV, Consortium or Association’s proposal is the proposal selected for award, IOM. will award the contract to the joint venture, in the name of its designated lead entity. The lead entity will sign the contract for and on behalf of all other member entities.  The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Article 19 (Only one Proposal) herein in respect of submitting only one proposal.  The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the RFP, both in the proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by IOM.  A JV, Consortium or Association, in presenting its track record and experience, should clearly differentiate between:   * Those that were undertaken together by the JV, Consortium or Association; and * Those that were undertaken by the individual entities of the JV, Consortium or Association.   Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.  JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm. |
| Only one proposal | The proposer (including the individual members of any Joint Venture) shall submit only one proposal, either in its own name or as part of a Joint Venture.  Proposals submitted by two (2) or more proposers shall all be rejected if they are found to have any of the following:   * they have at least one controlling partner, director, or shareholder in common; or * any one of them receive or have received any direct or indirect subsidy from the other/s; or * they have the same legal representative for purposes of this RFP; or * they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence the proposal of another proposer regarding this RFP process; * they are subcontractors to each other’s proposal, or a subcontractor to one proposal also submits another proposal under its name as lead proposer, or some key personnel proposed to be in the team of one proposer participates in more than one proposal received for this RFP process. This condition relating to the personnel does not apply to subcontractors being included in more than one proposal. |
| Alternative proposals | Unless otherwise specified in Section 3: Data Sheet, alternative proposals shall not be considered. If submission of alternative proposals is allowed in Section 3: Data Sheet, a proposer may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. Where the conditions for its acceptance are met, or justifications are clearly established, IOM reserves the right to award a contract based on an alternative proposal.  If multiple/alternative proposals are being submitted, they must be clearly marked as “Main Proposal” and “Alternative Proposal”. If no indication is provided as to which proposal is the main proposal and which is/are the alternative proposal(s), then all proposals will be rejected. |
| Pre-proposal conference | When appropriate, a pre-proposal conference will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.  If it is stated in Section 3: Data Sheet that the pre-proposal conference is mandatory, a Proposer which does not attend the pre-proposal conference shall become ineligible to submit a proposal under this RFP.  If it is stated in Section 3: Data Sheet that the pre-proposal conference is not mandatory, non-attendance shall not result in disqualification of an interested proposer.  IOM will not issue any formal answers to questions from proposers regarding the RFP or proposal process during the pre-proposal conference. All questions shall be submitted in accordance with Article 38 (Clarification of Proposals).  The pre-proposal conference shall be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers responsibility) proposers shall not rely upon any information, statement or representation made at the pre-proposal conference unless that information, statement or representation is confirmed by IOM in writing.  Minutes of the pre-proposal conference will be disseminated as specified in Section 3: Data Sheet. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the minutes of the proposer’s conference or issued/posted as an amendment to RFP. |
| Site inspection | When appropriate, a site inspection will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.  If it is stated in Section 3: Data Sheet that the site inspection is mandatory, a proposer who does not attend the site inspection shall become ineligible to submit a proposal under this RFP.  If it is stated in Section 3: Data Sheet that the site inspection is not mandatory, non-attendance, shall not result in disqualification of an interested proposer.  Proposers participating in a site inspection shall be responsible for making and obtaining any visa arrangements that may be required for the proposers to participate in a site inspection.  Prior to attending a site inspection, proposers shall execute an indemnity and a waiver releasing IOM in respect of any liability that may arise from:   * 1. loss of or damage to any real or personal property;   2. personal injury, disease or illness to, or death of, any person;   3. financial loss or expense, arising out of the carrying out of that site inspection; and   4. transportation by IOM to the site (if provided) as a result of any accidents or malicious acts by third parties.   IOM will not issue any formal answers to questions from proposers regarding the RFP or solicitation process during a site inspection. All questions shall be submitted in accordance with Article 7 (Clarification of solicitation documents).  A site inspection will be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers Responsibility), proposers shall not rely upon any information, statement or representation made at a site inspection unless that information, statement or representation is confirmed by IOM in writing. |
| Errors or omissions | Proposers shall immediately notify IOM in writing of any ambiguities, errors, omissions, discrepancies, inconsistencies or other faults in any part of the RFP, with full details of those ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.  Proposers shall not benefit from such ambiguities, errors, omissions, discrepancies, inconsistencies or other faults. |
| Proposers’ responsibility to inform themselves | Proposers shall be responsible for informing themselves in preparing their proposal. In this regard, proposers shall ensure that they:   * examine and fully inform themselves in relation to all aspects of the RFP, including the Contract and all other documents included or referred to in this RFP; * review the RFP to ensure that they have a complete copy of all documents; * obtain and examine all other information relevant to the project and the scope of the requirements available on reasonable inquiry; * verify all relevant representations, statements and information, including those contained or referred to in the RFP or made orally during any clarification meeting or site Inspection or any discussion with IOM, its employees or agents; * attend any pre-proposal conference if it is mandatory under this RFP; * fully inform and satisfy themselves as to requirements of any relevant authorities and laws that apply, or may in the future apply, to the supply of the services; and * form their own assessment of the nature and extent of the services required as included in Section 5: Terms of Reference and properly account for all requirements in their proposal.   Proposers acknowledge that IOM, its directors, employees and agents make no representations or warranties (express or implied) as to the accuracy, currency or completeness of this RFP or any other information provided to the proposers. |
| No material change(s) in circumstances | The proposer shall inform IOM of any change(s) of circumstances arising during the RFP process, including but not limited to:   * a change affecting any declaration, accreditation, license or approval; * major re-organizational changes, company re-structuring, a take-over, buy-out or similar event(s) affecting the operation and/or financing of the proposer or its major sub-contractors; * a change to any information on which IOM may rely in assessing proposals. |
| SUBMISSION AND OPENING OF PROPOSALS | |
| Instruction for proposal submission | The proposer shall submit a complete proposal in the format and comprising the documents and forms in accordance with requirements in Section 3: Data Sheet. The proposal shall be delivered according to the method specified in Section 3: Data Sheet.  The proposal shall be signed by the proposer or person(s) duly authorized to commit the proposer. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the proposing entity, or, if requested, a Power of Attorney, accompanying the proposal.  Proposers must be aware that the mere act of submission of a proposal, in and of itself, implies that the proposer fully accepts the IOM General Conditions of Contract. |
| Deadline for proposal submission | Complete proposals must be received by IOM in the manner, and no later than the date and time, specified in Section 3: Data Sheet. If any doubt exists as to the time zone in which the Proposal should be submitted, refer to <http://www.timeanddate.com/worldclock/>. It shall be the sole responsibility of the proposers to ensure that their proposal is received by the closing date and time. IOM shall accept no responsibility for proposals that arrive late due to the courier company or any technical issues and shall only recognise the actual date and time that the proposal was received by IOM.  IOM may, at its discretion, extend this deadline for the submission of proposals by amending the solicitation documents in accordance with Article 8 (Amendment of solicitation documents). In this case, all rights and obligations of IOM and proposers subject to the previous deadline will thereafter be subject to the new deadline as extended. |
| Withdrawal, substitution, and modification of proposals | A proposer may withdraw, substitute or modify its proposal after it has been submitted at any time prior to the deadline for submission by sending a written notice to IOM, duly signed by an authorized representative and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as “WITHDRAWAL”, “SUBSTITUTION” OR “MODIFICATION”.  However, after the deadline for proposal submission, the proposals shall remain valid and open for acceptance by IOM for the entire proposal validity period, as may be extended.  Proposals requested to be withdrawn prior to the deadline for submission of the proposals shall be made available for collection by the proposer that submitted it within 15 days of its withdrawal. Otherwise, IOM shall have the right to discard such proposal unopened without further notice to the proposer. IOM shall not be responsible to return the proposal to the proposer at IOM’s cost. |
| Storage of proposals | Proposals received prior to the deadline of submission and the time of opening shall be securely kept unopened until the proposal opening date stated in Section 3: Data Sheet. No responsibility shall be attached to IOM for prematurely opening an improperly addressed and/or identified proposal. |
| Proposal opening | Proposals will be opened by an ad-hoc panel consisting of at least two staff members and where at least one individual is not involved in the subsequent stages of the procurement process.  There will be separate proposal openings for technical and financial proposals. Proposers may attend the opening of the proposals if stated in Section 3: Data Sheet.  The proposers’ names and submitted documents shall be announced and recorded on the technical proposal opening report, which will be available for viewing only to proposers who have submitted a proposal for a period of thirty days from the date of opening. Information not included in the proposal opening report will not be provided to proposers.  Once the technical evaluation has been completed, the financial proposals will be opened. During the financial proposal opening, the proposers’ names and the prices stated in the financial proposal shall be announced and recorded on the financial proposal opening report.  No proposal shall be rejected during proposal opening, except for late proposals. |
| Late proposals | Any proposal received by IOM after the deadline for submission of proposals will be destroyed unless the proposer requests that it be returned and assumes the responsibility and expenses for the re-possession of the returned proposal documents.  In exceptional circumstances, late proposals may be accepted if it is determined that the submission was sent in ample time prior to the proposed closing and the delay could not be reasonably foreseen by the proposer or was due to force majeure. |
| EVALUATION OF PROPOSALS | |
| Confidentiality | Information relating to the examination, evaluation, and comparison of proposals, and the recommendation of contract award, shall not be disclosed to proposers or any other persons not officially concerned with such process, even after publication of the contract award.  Any effort by a proposer or anyone on behalf of the proposer to influence IOM in the examination, evaluation and comparison of the proposals or contract award decisions may, at IOM’s decision, result in the rejection of its proposal and may subsequently be subject to the application of prevailing IOM’s vendor sanctions procedures. |
| Evaluation of proposals | IOM shall evaluate a proposal using only the methodologies and criteria defined in this RFP. No other criteria or methodology shall be permitted.  IOM shall conduct the evaluation solely on the basis of the submitted technical and financial proposals.  Evaluation of proposals shall be undertaken in the following steps:   * 1. Preliminary examination   2. Evaluation of minimum eligibility and qualification   3. Evaluation of technical proposals   4. Evaluation of financial proposals. |
| Preliminary examination | IOM shall examine the proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the proposals are generally in order, among other indicators that may be used at this stage. IOM reserves the right to reject any proposal at this stage. |
| Evaluation of eligibility and qualification | The eligibility and qualification of the proposer will be evaluated against the minimum eligibility and qualification requirements specified in Section 4: Evaluation Criteria and in Article 4 (Eligible proposers). |
| Evaluation of technical and financial proposals | The evaluation team shall review and evaluate the technical proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in Section 4: Evaluation Criteria. A proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in Section 3: Data Sheet. When necessary, and if stated in the Data Sheet, IOM may invite technically responsive proposers for a presentation related to their technical proposals. The conditions for the presentation shall be provided in the proposal document where required.  In the second stage, only the financial proposals of those proposers who achieve the minimum technical score will be opened for evaluation.  The evaluation method that applies for this RFP shall be as indicated in Section 3: Data Sheet, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Proposers; or (b) the combined scoring method which will be based on a combination of the technical and financial score.  When the Data Sheet specifies a **combined scoring method**, the formula for the rating of the proposals will be as follows:  Rating the Technical Proposal (TP):  **TP Rating** = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100  Rating the Financial Proposal (FP):  **FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100  Total Combined Score:  **Combined Score =** (TP Rating) x (Weight of TP, 70%) + (FP Rating) x (Weight of FP, 30%) |
| Post-qualification | IOM reserves the right to undertake a post-qualification assessment, aimed at determining, to its satisfaction, the validity of the information provided by the proposer. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:   * 1. Verification of accuracy, correctness and authenticity of information provided by the proposer;   2. Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;   3. Inquiry and reference checking with Government entities with jurisdiction on the proposer, or with previous clients, or any other entity that may have done business with the proposer;   4. Inquiry and reference checking with previous clients on the performance on on-going or completed contracts, including physical inspections of previous works, as deemed necessary;   5. Physical inspection of the proposer’s offices, branches or other places where business transpires, with or without notice to the proposer;   6. Other means that IOM may deem appropriate, at any stage within the selection process, prior to awarding the contract. |
| Clarification of proposals | IOM may request clarification or further information in writing from the proposers at any time during the evaluation process. The proposers’ responses shall not contain any changes regarding the substance or price of the proposal, except to confirm the correction of arithmetic errors discovered by IOM in the evaluation of the proposals, in accordance with Instructions to Proposers Article 23 (Errors or omissions).  IOM may use such information in interpreting and evaluating the relevant proposal but is under no obligation to take it into account.  Any unsolicited clarification submitted by a proposer in respect to its proposal which is not a response to a request by IOM, shall not be considered during the review and evaluation of the proposals. |
| Responsiveness of proposal | IOM’s determination of a proposal’s responsiveness is to be based on the contents of the proposal itself. A substantially responsive proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:   1. affects in any substantial way the scope, quality, or performance of the services specified in the contract; or 2. limits in any substantial way, inconsistent with the solicitation documents, IOM’s rights or the proposer’s obligations under the contract; or 3. if rectified would unfairly affect the competitive position of other proposers presenting substantially responsive proposals.   If a proposal is not substantially responsive, it shall be rejected by IOM. and may not subsequently be made responsive by the proposer by correction of the material deviation, reservation, or omission. |
| Nonconformities, reparable errors, and omission | Provided that a proposal is substantially responsive, IOM may waive any non-conformities or omissions in the proposal that, in the opinion of IOM., do not constitute a material deviation. These are a matter of form and not of substance and can be corrected or waived without being prejudicial to other proposers.  Provided that a proposal is substantially responsive IOM may request the proposer to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the proposal. Failure of the proposer to comply with the request may result in the rejection of its proposal.  For financial proposals that have been opened, IOM shall check and correct arithmetical errors as follows:   1. if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of IOM there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected; 2. if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and 3. if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.   If the proposer does not accept the correction of errors, its proposal shall be rejected and its proposal security may be forfeited. |
| Right to accept any proposal and to reject any or all proposals | IOM reserves the right to accept or reject any proposals, and to annul the proposal process and reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected proposer or proposers or any obligation to inform the affected proposer or proposers of the grounds for IOM.’s action. IOM shall not be obliged to award the contract to the lowest-priced offer. |
| AWARD OF CONTRACT | |
| Award criteria | Prior to expiration of the proposal validity, IOM shall award the Contract to the qualified proposer based on the award criteria indicated in Section 3: Data Sheet. |
| Right to vary requirement at time of award | At the time the contract is awarded, IOM reserves the right to increase or decrease the quantity of services originally specified in Section 5: Terms of Reference, provided this does not exceed the percentages specified in Section 3 Data Sheet, and without any change in the unit prices or other terms and conditions of the proposal and the solicitation document. |
| Notification of award | Prior to the expiration of the period of proposal validity, IOM will notify the successful proposer in writing by email, fax or post, that its proposal has been accepted. Please note that the proposer, if not already registered at the appropriate level in UNGM, will be required to complete the vendor registration process on the UNGM prior to the signature and finalization of the contract. |
| Debriefing | In the event that a proposer is unsuccessful, the proposer may request a debriefing from IOM. The purpose of the debriefing is to discuss the strengths and weaknesses of the proposer’s submission, in order to assist the proposer in improving its future proposals for IOM procurement opportunities. The content of other proposals and how they compare to the proposer’s submission shall not be discussed. |
| Performance security | The successful Proposer, if so specified in Section 3: Data Sheetshall furnish a Performance Security in the amount and form specified therein, within the specified number of days after receipt of the Contract from IOM. Banks issuing performance securities must be acceptable to the IOM comptroller, i.e. banks certified by the central bank of the country to operate as a commercial bank. IOM shall promptly discharge the proposal securities of the unsuccessful proposers pursuant to Article 17 (Proposal security).  Failure of the successful proposer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the proposed security. In that event IOM may award the contract to the next lowest ranked proposer. |
| Bank guarantee for advance payment | Except when the interests of IOM so require, it is IOM’s standard practice not to make advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per Section 3: Data Sheet, and if specified there, the proposer shall submit a Bank Guarantee in the full amount of the advance payment. Banks issuing bank guarantees must be acceptable to the IOM comptroller, i.e., banks certified by the central bank of the country to operate as a commercial bank. |
| Liquidated Damages | If specified in Section 3: Data Sheet, IOM shall apply Liquidated Damages for the damages and/or risks caused to IOM resulting from the Contractor’s delays or breach of its obligations as per the Contract. The payment or deduction of such liquidated damages shall not relieve the Contractor from any of its other obligations or liabilities pursuant to any current contract or purchase order. |
| Proposal protest | Any proposer that believes to have been unjustly treated in connection with this proposal process or any contract that may be awarded as a result of such proposal process may submit a complaint to [mscu@iom.int](mailto:mscu@iom.int) |

# SECTION 3: DATA SHEET

The following specific data shall complement, supplement, or amend the provisions in Section 2: Instructions to Proposers. In case there is a conflict, the provisions herein shall prevail over those in Section 2: Instructions to Proposers.

|  |  |  |
| --- | --- | --- |
| **Ref. Article in Section 2** |  | **Specific Instructions / Requirements** |
| 1. | Scope | The reference number of this Request for Proposal (RFP) is 4200388867.  The aim of this RFP is to contract a Catering Service Provider (CSP) for the provision of Catering Services throughout locations of IOM operation and the distribution points where transportation of goods shall be deemed necessary. For the purpose of this RFP the term “Catering Services” will be used as a reference to all type of services as further described in Section 5 of this RFP.  Based on the results of this competitive solicitation exercise, IOM intends to enter into non-exclusive Long-Term Agreement(s) (LTAs) with the successful proposer(s) for the provision of the specified services in support of IOM’s operations. In the event of IOM signing Long Term Agreement(s), the following shall apply:  The successful proposer shall accord the same terms and conditions to any other organization within the United Nations System that wishes to avail of such terms, after written consent from IOM.  The expected duration of the LTA is one (1) year with the possibility of extension for one (1) additional year subject to the Supplier’s satisfactory performance and competitiveness of prices.  LTAs are considered non-exclusive, and the estimated volume is based on a forecast of needs and does not constitute a commitment to place orders up to the volume.  The award of a contract under the LTA will not be subject to secondary competition among the LTA holders. |
| 4. | Eligible proposers | This Invitation for Bids is open to all Bidders within Greece.  Government-owned enterprises in IOM’s Mission country Mission may participate only if they are legally and financially autonomous, if they operate under commercial law, and if they are not a beneficiary of IOM.  Bidders shall not be under a declaration of ineligibility for corrupt, fraudulent, and coercive practices issued by IOM.  Bidders shall not be involved in terrorist act/criminal activities or associated with individuals and/or entities associated with terrorist act/criminal activities. For this purpose, Bidders shall not be included in the proscribed list of individuals and/or entities as contained in the 1267 Committee of the UN Security Council Counter Terrorism Committee (CTC) |
| 7. | Clarification of solicitation documents | Contact details for clarification of solicitation documents:  Focal Person: Procurement Dpt  Address: Megalou Alexandrou 7, Argyroupoli , PC 16452  E-mail address: [iomgrprocurement@iom.int](mailto:iomgrprocurement@iom.int)  **ATTENTION: PROPOSALS SHALL NOT BE SUBMITTED TO THE ABOVE ADDRESS BUT TO THE ADDRESS FOR PROPOSAL SUBMISSION AS SET OUT BELOW (see Data Sheet Article 26).** |
| Deadline for submitting requests for clarifications / questions:  13-Jan-23 , 14:00 |
| Manner of disseminating supplemental information to the RFP and responses / clarifications to queries:  Direct communication to prospective proposers by email. |
| 10. | Language | All proposals, information, documents and correspondence exchanged between IOM and the proposers in relation to this solicitation process shall be in English. Any other supporting documentation required, and which may be issued by public sector/tax offices, etc will be deemed to be accepted in Greek language. |
|  | Partial proposals | Submitting proposals for one (1) or more Lots is allowed. |
| 14. | Currencies | Prices shall be quoted in EUR |
| 15. | Duties and taxes | All prices shall:  Be exclusive of VAT and other applicable indirect taxes. |
| 16. | Proposal validity period | 60 days |
| 17. | Proposal security | The Bidder shall furnish, **as part of its technical bid**, a bid security in the amount of five thousand euros (5.000EUR) per lot of participation. For instance, should a bidder wishes to participate in all lots, a Bid Security in the amount equivalent to fifty thousand euros (€50.000EUR) should be submitted. |
| 20. | Alternative proposals | Shall not be considered. |
| 21. | Pre-proposal conference | Will not be conducted |
| 22. | Site inspection | A site inspection will not be held. |
| 26. | Instructions for proposal submission | Allowable manner of submitting proposals:  ☒Courier / hand delivery  **SUBMISSION BY COURIER / HAND DELIVERY:**  Proposal submission address: Megalou Alexandrou 7, Argyroupoli, PC 16452, Athens, Greece   * The proposer shall submit the Proposal **in one sealed outer envelope and two inner envelopes**, as detailed below. * Distinct, separately sealed technical and financial proposals are requested from the proposers in order to evaluate them separately. Both distinctly sealed envelopes of technical and financial proposals shall be kept in another envelope (outer envelope), which shall be sealed as well. **Non-compliance with this instruction shall result in rejection of the proposal received.** * The **outer** envelope must be clearly marked with the following:   **\*CONFIDENTIAL PROPOSAL -ONLY TO BE OPENED BY AUTHORISED PERSONNEL\***  Provision of Catering Services in several accommodation sites operated by IOM in Southern , Northern Greece and Aegean islands for 1 (one) year with the possibility of extension for one (1) additional year.  RFP Reference: 4200388867  Attention: Procurement Department  Proposers name and details: \*enter text\*   * The **inner** envelopes shall be marked as follows:   + Both inner envelopes shall indicate the proposer’s name and address and the RFP reference number.   + The first inner envelope shall be marked “**Technical Proposal**” and shall contain one soft copy and 1 hard copy/ies of all the duly filled and signed Returnable Proposal Forms and other documentation **EXCEPT Returnable Proposal Form J: Financial Proposal Submission and Form K: Financial Proposal and other** price related documents if applicable. Where more than one hard copy of the technical proposal is requested one hard copy shall be marked “Original” and the other(s) marked “Copy”. In the event of any discrepancy between the soft and/or the hard copies of the proposal, the proposal marked as “Original” shall govern.   + The second inner envelope shall be marked “**Financial Proposal**” and include the duly completed and signed **Returnable Proposal Form J: Financial Proposal Submission and Form K: Financial Proposal Financial Proposal Form and any other price related documents** if applicable. The financial proposal shall be prepared in one soft copy and 1 hard copy/ies. Where more than one hard copy is required, one shall be marked “Original” and the other(s) marked “Copy”. In the event of any discrepancy between the soft and/or the hard copies of the proposal, the proposal marked as “Original” shall govern. |
| 27. | Deadline for proposal submission | Date: 17-Jan-23  Time: 14:00.  Time zone: (GMT+3) |
| 30. | Proposal Opening | ■ Public proposal opening will not be held |
| 36. | Evaluation of technical and financial proposals | Evaluation will be based on:  ■ Combined scoring method using a distribution of 70%-30%. Technical proposal - financial proposal  The maximum number of technical points is detailed in Section 4: Evaluation Criteria  To be substantially compliant, Proposers must obtain a minimum threshold of 70% of maximum points. |
| 43. | Right to vary requirement at time of award | The maximum percentage by which quantities may be increased is 20%.  The maximum percentage by which quantities may be decreased is 20%. |
|  | Contract award to one or more proposer | IOM will award a contract to:  One Bidder Only per Lot. |
|  | Type of contract to be awarded | Long Term Agreement.  See Section 6: for sample contract. |
|  | Expected date for commencement of contract | 01-Mar-23 |
|  | Conditions of contract to apply | Long Term Agreement.  See Section 6: for sample contract. |
| 47. | Performance Security | Not required |
| 48. | Advance payment | Not allowed |
| 49. | Liquidated damages | Will not be imposed |

# SECTION 4: EVALUATION CRITERIA

**Preliminary Examination Criteria**

All criteria will be evaluated on a Pass/Fail basis and checked during Preliminary Examination.

|  |  |
| --- | --- |
| **Criteria** | **Documents to establish compliance** |
| Completeness of the Proposal | All documents requested in Section 2: Instruction to Proposers have been provided and are complete. |
| Proposer accepts IOM General Conditions of Contract as specified in Section 6. | Form C: Technical Proposal Submission |
| Proposal Validity | Form C |

**Minimum Eligibility and Qualification Criteria**

Minimum eligibility and qualification criteria will be evaluated on a Pass/Fail basis.

If the Proposal is submitted as a Joint Venture, Consortium or Association, each member should meet the minimum criteria, unless otherwise specified.

|  |  |
| --- | --- |
| **Eligibility Criteria** | **Documents to establish compliance** |
| Bid Security | Form L: Proposal Security |
| Proposer is a legally registered entity | Form D: Proposer Information |
| Proposer belongs to a diverse supplier group, including micro, small or medium sized enterprise, women or youth owned business or other. | Form D: Proposer Information |
| Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4. | Form C: Technical Proposal Submission |
| No conflicts of interest in accordance with Section 2 Article 4. | Form C: Technical Proposal Submission |
| The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future | Form C: Technical Proposal Submission |
| * Company's Articles of Incorporation, Partnership or Corporation, whichever is applicable, including amendments thereto, if any. * Written power of attorney of the signatory of the Bid or up to date Company’s Articles of Representation (Government’s Gazette etc.) * Certificate of Registration from host country's government agency/ministry (GEMI). * Valid Government Certificates/Clearances   *a. Tax Clearance Certificate (Φορολογική Ενημερότητα)*  *b. Social Insurance Certificate (Ασφαλιστική Ενημερότητα)*  *c. Certificate of non-Bankruptcy (Περί μη πτωχεύσεως)*  \*Tax and Social Insurance Certificate should be valid on the deadline for submission of bids. The rest of Certificates should have been issued within three months prior to the deadline for submission of bids.   * Reports on the financial standing of the Bidder, published financial reports or tax declarations (depending on the type/category of the company) for the past three years (2020-2022).   Joint venture agreement among all partners (in case of a joint venture) as stated in SECTION 2: INSTRUCTIONS TO BIDDERS. | These documents should be submitted together with FORM D: VENDOR INFORMATION SHEET. |

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| --- | --- |
| **Qualification Criteria** | **Documents to establish compliance** |
| History of non-performing contracts: Non-performance of a contract did not occur as a result of contractor default within the last 3 years. | Form F: Eligibility and Qualification |
| Litigation History: No consistent history of court/arbitral award decisions against the Proposer for the last 3 years. | Form F: Eligibility and Qualification |
| Previous Experience: |  |
| Minimum three (3) years of relevant experience. | Form F: Eligibility and Qualification Form |
| Minimum two (2) contracts of similar value, nature and complexity implemented over the last three (3) years.  *(For JV/Consortium/Association, all Parties cumulatively should meet requirement).* | Form F: Eligibility and Qualification Form |
| A Contract Manager with five years’ experience in works of an equivalent nature and volume, including no less than three years as Manager. | CV of the proposed Manager should be submitted with Form F: Eligibility and Qualification Form |
| Financial Standing: |  |
| Liquidity: the ratio Average current assets / Current liabilities over the last 3 years must be equal or greater than 1. | Copy of audited financial statements for the last three years. / Form F: Eligibility and Qualification Form |
| Turnover: Bidders should have an annual sales turnover of minimum 100% of total Bid amount for each of the last three years.  *(For JV/Consortium/Association, all Parties cumulatively should meet requirement).* | Copy of audited financial statements for the last three years. Form F: Eligibility and Qualification Form |

**Technical Evaluation Criteria**

|  |  |  |
| --- | --- | --- |
| **Summary of technical proposal evaluation sections** | | **Points obtainable** |
| 1. | Proposer’s qualification, capacity, and experience | 400 |
| 2. | Proposed methodology, approach, and implementation plan | 500 |
| 3. | Management structure and key personnel | 100 |
|  | **Total** | **1000** |

|  |  |  |
| --- | --- | --- |
| **Section 1. Proposer’s qualification, capacity, and experience** | | **Points**  **obtainable** |
| 1.1 | Brief description of organisation (Company’s Profile)- Experience of the Service Provider relevant to the assignment (Catering Services)- **100 points** | 100 |
| 1.2 | Specific experience of the Service Provider in providing Catering Services to Migrants and Refugees (Please provide similar contracts with public sector, non-governmental agencies and related contracting authorities along with reference letters proving a good performance)-**200** **points** | 200 |
| 1.3 | Financial capacity, annual turnover over the last three years- **100 points** | 100 |
| **Total Section 1** | | **400** |

|  |  |  |
| --- | --- | --- |
| **Section 2. Proposed methodology approach and implementation plan** | | **Points**  **obtainable** |
| 2.1 | Details on how the different service elements shall be controlled and how the service provider ensures the proper safety level of the storage facilities against any risk. Kindly indicate the safety equipment/services which are in place and any ongoing insurance coverage agreements. Adequacy of the proposed methodology and work plan in response to the terms of Reference:   1. Technical approach and methodology – **300 points** 2. Work Plan – **200 points** | 500 |
| **Total Section 2** | | **500** |

|  |  |  |  |
| --- | --- | --- | --- |
| **Section 3. Management Structure and Key Personnel** | |  | **Points**  **obtainable** |
| 3.1 | In this section the Service Provider should propose the structure and composition of the team. The main disciplines of the assignment should be listed, including (but not restricted to) the key expert responsible, the food safety and quality manager, the nutritionist, the head chef and the support staff. |  | 100 |
| 3.2 | Qualifications of key personnel proposed |  | 100 |
|  | * General experience | 30 |  |
|  | * Specific experience relevant to the assignment | 50 |  |
|  | * Training provision to food handling staff | 10 |  |
|  | * Certifications | 10 |  |
| **Total Section 3** | |  | **100** |

# SECTION 5: TERMS OF REFERENCE

1. **SUBJECT – DESCRIPTION OF THE PROJECT**

Purpose of this technical specification is to provide full nutrition/catering services to migrants residing in Migrant Accommodation Sites throughout Greece more particular in: Long Term Accommodation Centres (LTACs), Safe Zones, Hotels Accommodating Adults (Hotels -Adults), Hotels Accommodating Unaccompanied Minors Children (Hotels-UMCs) and the Open Centre for Migrants registered for Assisted Voluntary Return & Reintegration (OCAVRR). Forecast has been made for granting all daily meals (3 or 5 meals per day) to the qualifying migrant populations. The 5 meals should be at least three thousand calories (3000kcal) in total per person and the 3 meals should be at least two thousand five hundred calories (2500kcal) in total per person. The provision of such catering services will commence at the signature of the relevant contractual agreement ideally on 26th April 2021 and will be valid for a period of twelve (12) months with a possibility of extension for additional 12 months.

The Service Provider/s will be notified about the total number of the beneficiaries in advance, at the latest the day before. Nonetheless, flexibility of the supplier is key due to the nature of the operations. The Service Provider must respond immediately to the IOM's request to review the number of beneficiaries to a higher scale than expected when necessity arises.

The IOM is interesting in partnering with Service Providers for the below Accommodation Sites with the respective maximum capacities:

***\*Lot 1: Region of Attica***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of East Attica** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative Population |
|
| IOM Offices\_Dodekanisou.6 Alimos | OFFICE | [Coordinates](https://www.google.com/maps/place/IOM+-+The+UN+Migration+Agency/@37.9264092,23.7405778,17z/data=!3m1!4b1!4m5!3m4!1s0x14a1bdea4b35e7ef:0xe69e16459afe1b43!8m2!3d37.926405!4d23.7427665) | 100 |
| Rafina Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/38.00796,23.995409999999992) | 120 |
| Shelter for UMCs Kipseli I | SHELTER | [Coordinates](https://www.google.gr/maps/search/Aliveriou+7/@38.0116191,23.7072534,15z/data=!3m1!4b1?hl=el) | 15 |
| Shelter for UMCs Kipseli II | SHELTER | [Coordinates](https://www.google.gr/maps/place/%CE%A3%CE%BA%CE%B9%CE%AC%CE%B8%CE%BF%CF%85+89,+%CE%91%CE%B8%CE%AE%CE%BD%CE%B1+112+55/@38.0116191,23.7072534,15z/data=!4m5!3m4!1s0x14a1a2c1d55d39a5:0x4718a826497b3c8d!8m2!3d38.0119005!4d23.7364223?hl=el) | 22 |
| Shelter for UMCs Ilion | SHELTER | [Coordinates](https://www.google.gr/maps/place/%CE%9B%CE%B5%CF%89%CF%86.+%CE%94%CE%B7%CE%BC%CE%BF%CE%BA%CF%81%CE%B1%CF%84%CE%AF%CE%B1%CF%82+65,+%CE%86%CE%B3%CE%B9%CE%BF%CE%B9+%CE%91%CE%BD%CE%AC%CF%81%CE%B3%CF%85%CF%81%CE%BF%CE%B9+131+22/@38.0446917,23.7258175,17z/data=) | 25 |
| Shelter for UMCs Glyfada | SHELTER | [Coordinates](https://www.google.gr/maps/search/Lasithiou+56/@37.9604222,23.6875536,12z/data=!3m1!4b1?hl=el) | 20 |
| Shelter for UAMs Chalandri | SHELTER | [Coordinates](https://www.google.gr/maps/place/%CE%97%CF%81%CF%8E%CE%B4%CE%BF%CF%85+%CE%91%CF%84%CF%84%CE%B9%CE%BA%CE%BF%CF%8D+11,+%CE%91%CE%B8%CE%AE%CE%BD%CE%B1+105+57/@37.9743697,23.7382862,17z/data=!3m1!4b1!4m5!3m4!1s0x14a1bd40911139c1:0x8cb3b9d9e31fbf3d!8m2!3d37.97) | 20 |
| Shelter for UAMs Athens Centre | SHELTER | [Coordinates](https://www.google.ch/maps/place/Kampani+4,+Athina+112+52/@38.0009474,23.7244219,17z/data=!3m1!4b1!4m5!3m4!1s0x14a1a2ce3527b725:0x7f0a0b206d02b22!8m2!3d38.0009475!4d23.7289066?hl=en) | 100 |
| Amygdaleza Detention Center | OTHER | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&ll=38.11186400000001%2C23.74404000000004&z=8) | 100 |
| OCAVRR | OCAVRR | [Coordinates](https://www.google.com/maps/place/Iom+Un+Migration+Ocavrr+Hotel/@38.0012766,23.7575401,17z/data=!3m1!4b1!4m5!3m4!1s0x14a1a33e3a9d880b:0xd6981f6cc31b0063!8m2!3d38.0012724!4d23.7597341) | 100 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of West Attica** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Malakasa Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/38.2389,23.7806/@38.2381207,23.7103936,12z/data=!3m1!4b1) | 300 |
| Elefsina's Port | PORT | [Coordinates](https://www.google.com/maps/place/Elefsina+Port+Authority+S.A./@38.0359632,23.5383678,17z/data=!4m8!1m2!2m1!1sElefsina+Port!3m4!1s0x14a1afd9a8d4e681:0xf5f2624be12fbc66!8m2!3d38.036631!4d23.5395445) | 100 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Piraeus** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Piraeus Port | PORT | [Coordinates](https://www.google.com/maps/place/Piraeus+port/@37.934341,23.6455524,15z/data=!4m12!1m6!3m5!1s0x0:0x68b0c5d3828a05db!2sTzaneio+Prefecture+General+Hospital+of+Piraeus!8m2!3d37.934341!4d23.6455524!3m4!1s0x0:0xa93329c6eea40aab!8m2!3d37.9351375!4d23.6246717) | 200 |
| Galini Hotel | Filippou 28, 18533 | [Coordinates](Filippou%2028,%20Pireas%20185%2033) | 100 |
| Lavrio Accommodation Center (Asylum centre) | LTAC | [Coordinates](https://www.google.com/maps/dir/37.713579,24.055054/@37.7138863,23.9845702,12z/data=!3m1!4b1) | 200 |

***\*Lot 2: Region of Central Greece***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Phthiotida** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Thermopiles / Thermopylae ex-spa hotel (Phthiotis ) | LTAC | [Coordinates](https://www.google.com/maps?q=38.794181,22.528217) | 500 |
| Industrial Area of Stylida | OTHER | [Coordinates](https://www.google.com/maps/place/Nexans+Hellas/@38.806982,22.4877069,12.42z/data=!4m5!3m4!1s0x135f5774a4ee9b29:0xba170690b49031d5!8m2!3d38.8906308!4d22.5657506) | 150 |
| Military Camp "Mavromantila" | OTHER | [Coordinates](https://www.google.com/maps/place/Agias+Paraskevis,+Lamia+351+00/@38.9215951,22.4254384,17z/data=!3m1!4b1!4m5!3m4!1s0x135f4fdff0815339:0x383b2a14f7fe7803!8m2!3d38.9215909!4d22.4276324) | 150 |
| Factory "Vomvix-Vomvikril" | OTHER | [Coordinates](https://www.google.com/maps/place/Epar.Od.+Stilidas-Divris,+Agradoila/@38.9325439,22.5076858,17z/data=!3m1!4b1!4m5!3m4!1s0x135f571ae4ad90fb:0x345a9a19726a0c0e!8m2!3d38.9325397!4d22.5098798) | 120 |
| Keup Military Camp | OTHER | [Coordinates](https://www.google.com/maps/place/Keup/@38.8931537,22.4222241,17z/data=!3m1!4b1!4m5!3m4!1s0x135f45c96caa4f13:0x51532f4068ac6a1b!8m2!3d38.8931495!4d22.4244181) | 100 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Evia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Ritsona Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/38.388161,23.50338/@38.3872019,23.4320746,12z/data=!3m1!4b1) | 600 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Viotia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Oinofyta Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/40.990659,22.626591/@40.9908547,22.5582183,12z/data=!3m1!4b1) | 590 |
| Thiva Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/38.283231,23.33245499999998) | 956 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Fokida** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Amfissa Industrial Park | OTHER | [Coordinates](https://www.google.com/maps/place/Amfissa+Industrial+Park/@38.5274538,22.3965526,15z/data=!4m2!3m1!1s0x0:0x27730cb41e3142f3?sa=X&ved=2ahUKEwjjpOi-xO3lAhVFt3EKHWy1CVMQ_BIwCnoECAoQBg) | 150 |

***\*Lot 3: Region of Central Macedonia***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Serres** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Serres Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/41.07245,23.54729/@41.0728483,23.477062,12z/data=!3m1!4b1) | 500 |
| Serres – Kleidi Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=41.32496040000004%2C23.35235269999999&z=18) | 500 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Thessaloniki** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| IOM Offices | OFFICES | [Coordinates](https://www.google.com/maps/place/Porto+Center/@40.6430421,22.9100675,17z/data=!3m1!4b1!4m5!3m4!1s0x14a83982242354ff:0xf737dbfd93dd123f!8m2!3d40.6430381!4d22.9122562) | 80 |
| Diavata Accommodation Center (camp. Anagnostopoulou) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.70137,22.862521000000015) | 928 |
| Lagadikia Accommodation Center (Voyiatzoglou) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.627089,23.248159/@40.6276506,23.1778072,12z/data=!3m1!4b1) | 456 |
| Vagiochori Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/40.712543,23.378768/@40.7123204,23.309022,12z/data=!3m1!4b1) | 792 |
| Shelter for UMCs Thessaloniki | SHELTER | [Coordinates](https://www.google.gr/maps/place/%CE%94%CE%B1%CE%B9%CE%B4%CE%AC%CE%BB%CE%BF%CF%85+7,+%CE%98%CE%B5%CF%83%CF%83%CE%B1%CE%BB%CE%BF%CE%BD%CE%AF%CE%BA%CE%B7+546+33/@40.641673,22.9477401,17z/data=!3m1!4b1!4m5!3m4!1s0x14a839adbb098cb9:0xcdbb4ccf954bdb35!8m2!3d40) | 35 |
| Assembly Hotel, Agios Athanasios | HOTEL | [Coordinates](Ag.%20Athanasios,%20Chalkidona%20570%2003) | 100 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Kilkis** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Nea Kavala Accommodation Center (Polykastro) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.990659,22.626591/@40.9908547,22.5582183,12z/data=!3m1!4b1) | 1983 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Imathia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Alexandria Accommodation Center (G. Pelagou camp) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.635441,22.454191/@40.6353896,22.452254,17z/data=!3m1!4b1) | 614 |
| Veroia Accommodation Center (Armatolos Camp. Kokkinou Imatheas) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.487482,22.247629/@40.4881121,22.1779104,12z/data=!3m1!4b1) | 489 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Pieria** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kato Milia Accommodation Center | LTAC | [Coordinates](https://www.google.it/maps/place/%CE%9A%CE%AC%CF%84%CF%89+%CE%9C%CE%B7%CE%BB%CE%B9%CE%AC+601+00,+%CE%95%CE%BB%CE%BB%CE%AC%CE%B4%CE%B1/@40.2545368,22.3327194,15z/data=!4m5!3m4!1s0x13581bf8f569289d:0x41c1921a5b6d01db!8m2!3d40.2549207!4d22.3420757) | 340 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Chalkidiki** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Glavas Hotel, Polygyros | HOTEL | [Coordinates](Poligiros,%20Polygyros%20631%2000) | 100 |

***\*Lot 4: Region of Eastern Macedonia & Thrace***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Evros** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Fylakio Evrou Greece | OTHER | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&ll=41.52394941618174%2C26.19341189487227&z=10) | 50 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Drama** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Drama Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/41.17154,24.06855/@41.1711911,23.9997518,12z/data=!3m1!4b1) | 420 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Rhodope** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Area of Sapes | OTHER | [Coordinates](https://www.google.com/maps/place/Sapes+693+00/@41.0246361,25.6920168,16.04z/data=!4m5!3m4!1s0x14adf7e1f74f0c5f:0x400bd2ce2b9b0b0!8m2!3d41.0243406!4d25.6957932) | 100 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Kavala** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kavala Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/40.94589,24.42877/@40.9451267,24.4258597,17z/data=!3m1!4b1) | 1000 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Xanthi** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Asylum Service of Xanthi | OTHER | [Coordinates](https://www.xo.gr/maps/anazitisi-diefthynsis/2o-chlm-e-o-xanthis-kavalas-xanthi-67100/) | 50 |

***\*Lot 5: Region of Epirus***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Ioannina** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Tannery of Konitsa | OTHER | [Coordinates](https://www.google.com/maps/dir/Ethniko+Parko+Pindou/@38.9236221,21.1568647,8z/data=!4m9!4m8!1m5!1m1!1s0x135bd3af32e3be93:0x9ce919195647e240!2m2!1d20.9506636!2d39.9407987!1m0!3e0) | 150 |
| Konitsa Accommodation Center (Child care center) | LTAC | [Coordinates](https://www.google.com/maps/dir/40.049564,20.749676/@40.0489157,20.7486097,17z/data=!3m1!4b1) | 200 |
| Doliana Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/39.898415,20.57839/@39.8945114,20.5085326,12z/data=!3m1!4b1) | 129 |
| Tsepelovo Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/39.90218,20.82157/@39.9022475,20.7513624,12z/data=!3m1!4b1) | 200 |
| Agia Eleni Accommodation Center | LTAC | [Coordinates](http://maps.google.com/?q=39.693826,20.815554) | 500 |
| Zitsa Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/place/%CE%96%CE%AF%CF%84%CF%83%CE%B1+440+03,+%CE%95%CE%BB%CE%BB%CE%AC%CE%B4%CE%B1/@39.7393021,18.9723852,8.2z/data=!4m5!3m4!1s0x135bbe5ba66f8855:0xfff2642a31c6c1d1!8m2!3d39.7546039!4d20.6494822) | 150 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Arta** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Industrial Area of Arta | OTHER | [Coordinates](https://www.google.com/maps/dir/Arta,+471+00/@39.1583034,20.9525787,13z/data=!4m9!4m8!1m0!1m5!1m1!1s0x135c1b6f4e6f5cf1:0x1d81ad9a209b526d!2m2!1d20.9876839!2d39.1582421!3e0) | 150 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Thesprotia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Igoumenitsa's Port. | OTHER | [Coordinates](https://www.google.com/search?safe=active&rlz=1C1GCEU_elGR841GR841&sxsrf=ACYBGNQDEZGX2rRqJXf4ixw9jNWRcaIY7w:1573866850819&q=%CE%BB%CE%B9%CE%BC%CE%B1%CE%BD%CE%B9+%CE%B7%CE%B3%CE%BF%CF%85%CE%BC%CE%B5%CE%BD%CE%B9%CF%84%CF%83%CE%B1%CF%83&npsic=0&rflfq=1&rlha=0&rllag=39492803,20261228,489&tbm=lcl&ved=2ahUKEwii_sP0xu3lAhUtThUIHammDBoQtgN6BAgKEAQ&tbs=lrf:!1m4!1u3!2m2!3m1!1e1!1m4!1u2!2m2!2m1!1e1!1m4!1u16!2m2!16m1!1e1!1m4!1u16!2m2!16m1!1e2!2m1!1e2!2m1!1e3!2m1!1e16!3sIAE,lf:1,lf_ui:1&rldoc=1#rlfi=hd:;si:3672646919549156584,y,CCzRZL-TrjA;mv:[[39.5072051,20.265969],[39.4875079,20.257846999999998]]) | 250 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Preveza** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Filippiada Accommodation Center (Petropoulaki) | LTAC | [Coordinates](https://www.google.com/maps/dir/39.226875,20.871201/@39.2266081,20.8007605,12z/data=!3m1!4b1) | 625 |

***\*Lot 6: Region of Peloponnese***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Arcadia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Industrial Area of Arcadia | OTHER | [Coordinates](https://www.xo.gr/maps/anazitisi-diefthynsis/vipe-viomichaniki-periochi-tripolis-22150/) | 150 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Laconia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| 1 Military Camp DIKE-Tripoli | OTHER | [Coordinates](https://www.google.com/maps/place/IV+%CE%9C%CE%B5%CF%81%CE%B1%CF%81%CF%87%CE%AF%CE%B1+%CE%A0%CE%B5%CE%B6%CE%B9%CE%BA%CE%BF%CF%8D/@37.5104625,22.3615997,17z/data=!3m1!4b1!4m5!3m4!1s0x136016f60b18da2d:0x9a95874f9c934fec!8m2!3d37.5104583!4d22.3637937) | 200 |
| KEEM Military Camp | OTHER | [Coordinates](https://www.google.com/maps/place/Keem/@36.962351,22.488028,15z/data=!4m5!3m4!1s0x0:0x619ec21865d014bf!8m2!3d36.962351!4d22.488028) | 250 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Messinia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kalamata's Port | PORT | [Coordinates](https://www.google.com/maps/place/Limani+Kalamatas/@37.0236274,22.1078905,15z/data=!3m1!4b1!4m5!3m4!1s0x1361ba737d8d6a7b:0x51668ea3db50c73b!8m2!3d37.0236111!4d22.1166667) | 250 |
| 9 Military Camp of Kalamata | OTHER | [Coordinates](https://www.google.com/maps/place/77+%CE%9C%CE%95/@37.046764,22.1270571,15z/data=!4m2!3m1!1s0x0:0x9a176bea54c0489d?sa=X&ved=2ahUKEwiBubub1O3lAhVWRhUIHbqbBwMQ_BIwHHoECA0QCA) | 150 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Corinthia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Corinth / Korinthos detention center | OTHER | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&ll=37.92971900000002%2C22.929052800000022&z=8) | 150 |
| Corinth Camp | LTAC | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=37.93206929999999%2C22.935372599999987&z=18) | 600 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Argolida** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Industrial area of Argolida | OTHER | [Coordinates](https://www.google.com/maps/dir/Epar.Od.+Argous+-+Neas+Kiou+36,+Argos+Mykines+212+00/@37.602795,22.7276125,17z/data=!4m9!4m8!1m5!1m1!1s0x149ffb9a685e33c3:0x17e629a108335fbf!2m2!1d22.7298065!2d37.6027908!1m0!3e0) | 250 |

***\*Lot 7: Region of Thessaly***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Larissa** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kypselochori Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/39.76782,22.53183999999999) | 500 |
| Koutsochero Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/39.615367,22.24603/@39.6136045,22.1770959,12z/data=!3m1!4b1) | 1678 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Trikala** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Triakala Atlantik | OTHER | [Coordinates](https://www.google.com/maps/dir/Trikala,+atlan/@39.5557926,21.7327899,13z/data=!4m2!4m1!3e0) | 360 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Magnesia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Volos Accommodation Center | LTAC | [Coordinates](https://www.google.com/maps/dir/39.381516,22.865887/@39.3819368,22.7923803,12z/data=!3m1!4b1) | 149 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Karditsa** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Industrial Area of Karditsa | OTHER | [Coordinates](https://www.google.com/maps/place/(Industrial+Area)+Industrial+area/@39.400835,22.0320511,15z/data=!4m2!3m1!1s0x0:0x4a08f1c6d9958be0?sa=X&ved=2ahUKEwixodOE0-3lAhW9SBUIHSmhBK8Q_BIwE3oECA0QBg) | 100 |

***\*Lot 8: Region of Western Greece***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Aitoloakarnanía** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| 2/39 Evzonon Military Camp – Messolonghi | OTHER | [Coordinates](https://www.google.com/maps/search/2%2F39+%CE%95%CF%85%CE%B6%CF%8E%CE%BD%CF%89%CE%BD+%E2%80%93+%CE%9C%CE%B5%CF%83%CE%BF%CE%BB%CF%8C%CE%B3%CE%B3%CE%B9/@38.3735979,21.426398,15.75z) | 100 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Achaea** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Shelter for UMCs Patra | SHELTER | [Coordinates](https://www.google.gr/maps/place/%CE%A0%CE%B1%CF%84%CF%81%CF%8E%CE%BD+%CE%9A%CE%BB%CE%AC%CE%BF%CF%85%CF%82+248,+%CE%A0%CE%AC%CF%84%CF%81%CE%B1+263+34/@38.2109701,21.7566604,17z/data=!3m1!4b1!4m5!3m4!1s0x135e3674f92762bb:0x8fd4b6dd636c8b83!8m2!3d38.2109659) | 20 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Ilia** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Andravidas Accommodation Center Kyllini (LM Village) | LTAC | [Coordinates](https://www.google.com/maps/dir/37.9383119,21.2073535/@37.9382911,21.1373135,12z/data=!3m1!4b1) | 312 |
| Saint Filothei | OTHER | [Coordinates](https://www.google.com/maps/place/37%C2%B040'59.2%22N+21%C2%B025'08.7%22E/@37.6831111,21.4168946,17z/data=!3m1!4b1!4m5!3m4!1s0x0:0x0!8m2!3d37.6830979!4d21.4190911?hl=el) | 200 |

***\*Lot 9: Region of Western Macedonia***

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Kozani** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kozani | Other | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=40.27592999999998%2C21.784350000000007&z=18) | 50 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Grevena** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Grevena | Other | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=40.013440000000045%2C21.189109999999992&z=18) | 50 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Florina** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Florina | Other | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=40.78390429311066%2C21.405239400000003&z=15) | 96 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Kastoria** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Kastoria | Other | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=40.51690961628824%2C21.26315710000002&z=15) | 100 |

**\*Lot 10: Region of Aegean Sea**

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Eastern Aegean Sea** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Samos | Safe Zone | [Coordinates](http://maps.google.com/?q=37.748682,26.981229) | 100 |
|  |  |  |  |
|  |  |  |  |
| **Prefecture of Nothern Aegean Sea** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Lesvos | Safe Zones | [Coordinates](http://maps.google.com/?q=39.1285122,26.5439773) | 100 |
| Lesvos | Skinos Studios, Nees Kidonies, 81100 | Coordinates | 100 |
| Chios | Safe Zones | [Coordinates](http://maps.google.com/?q=38.329639,26.092748) | 100 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Prefecture of Dodekanissa** | | | |
| Location/Name | Type of Accommodation Site | Coordinates | Indicative population |
|
| Leros | Safe Zone | [Coordinates](https://www.google.com/maps/d/viewer?mid=1B64TAhuL46HGymRuNmiRaMhtsUs&hl=en_US&ll=37.11764099999999%2C26.859857000000023&z=18) | 50 |
| Kos | Safe Zone | [Coordinates](http://maps.google.com/?q=36.856781,27.165308) | 50 |

\**The mentioned population no is given only as an indication for the service providers for facilitating the costing of food provision. IOM does not warrant that any quantity mentioned is linked to the actual demand*.

1. **OBLIGATIONS OF THE SERVICE PROVIDER**

* The Service Provider shall never use alcohol, pork or pork products / sub products in the menu components which will be delivered to the IOM. Typical items to be wary of are prepackaged croissants (many contain alcohol), gelatin desserts (gelatin is from pork origin in many cases, yogurt type products which may contain gelatin, etc). Raw materials should be checked for content and specifications can be requested at any time by the IOM. These will have to be sent by the Service Provider within 24 hours of the written request.
* The Service Provider must comply with all applicable market regulations, the National or European legislation, the food legislation and all the rules of food hygiene for the prevention of food poisoning and foodborne illnesses.
* The food will be delivered hot (above 650C) or cold (below 80C) in isothermal transportation boxes to the designated place pinpointed by the administration of site. The boxes will be left at the IOM site and picked up with the next day’s delivery. All isothermal boxes must be included in the daily cleaning and disinfecting schedule
* If the meals are to be delivered cold, the Service Provider must have a blast chiller to ensure the safe processing procedures.
* The food distributed should be produced within the 24hours preceding their planned consumption.
* The Service Provider must implement a food sampling and testing procedure. The result of the food analysis will have to be shared with the IOM when requested, even if they are not from the IOM menu. These results serve as an indicator for the safety standards within the production unit.
* At any point in time the IOM may request the traceability record for any given menu component delivered onto one of its sites. The records will have to be sent within 48 hours of the initial written request.
* The meals will be delivered sealed in such a way that tampering with the original packaging will be immediately detected. The packaging will be suitable and safe for use in regular ovens as well as microwave oven.
* All required disposables will be provided with every meal to allow for the safe and clean consumption of the meals (plastic fork, plastic knife, plastic spoon, small plastic spoon, napkin, glasses). Cups intended for hot beverages will have to be of resistant material which will not be altered by high temperatures (≥100˚C). the material of preference is Styrofoam.
* The fruits will be delivered washed, disinfected and individual wrapped with no signs of defect.
* The daily produced food will be based on a two-week diet program rotation drafted by a professional nutritionist, and it will be proposed by the Service Provider. The menu will be sent for approval at least five (5) days before the first day of its implementation. The diets will generally follow the IOM's guidelines and proposals, as stated herewith. The proposal may be modified after written approval by the IOM, and without requiring the modification of the contract. Moreover, the IOM unilaterally reserves the right to modify the composition of the diet, always under the same pricing, with written notification to the Service Provider, at least five (5) days before the date of dispatch.
* During this contract’s execution, the IOM might request menus for special diets (age-related, medical, religious, or cultural reasons). The Service Provider will receive information / guidelines to prepare the menus accordingly. The menu will include all the necessary food items required for the balanced and complete coverage of the beneficiary’s nutritional needs. The diets will have to be designed by a professional nutritionist and sent to the IOM for approval. All special meals will have to be delivered to IOM staff or an IOM representative separately and with a clearly identifiable label.
* Should a religious celebration (for ex. Ramadan, Eid-El-Fitr) coincide within the period covered by this contract, the Service Provider shall modify the services in such a way to accommodate the menu as well as the meal distribution times (for the month of Ramadan, all meals are consumed between sunset and sunrise).
* The Service Provider, in close cooperation with the IOM, should plan a complete daily nutritional diet (two thousand and five hundred calories (at least) per person for the 3-meal deliveries and three thousand calories (at least) per person for the 5-meal deliveries) which will cover any specific requirements (i.e. vegetarians, diabetics, persons with allergies and beneficiaries with religious or cultural differences).
* The distribution of meals will be made between 12:00 and 13:00 for lunch and between 18:00 and 19:00 for dinner (next day’s breakfast and morning snack shall be delivered with dinner, the afternoon snack shall be delivered with the lunch). In case the IOM requires variations in the delivery scheme (cold meals, one delivery per day, etc.),, the delivery schedule shall be reviewed and agreed upon between the IOM and the Service Provider.
* The minimum weight of food per portion which is determined herein relates to a quantity of cooked food.
* The IOM reserves the right to audit the Service Provider’s production premises without any prior notice, to evaluate the compliance with the terms of the contract in general, throughout the duration of its validity (of contract).
* The Service Provider must provide its services regardless of weather conditions or other exceptional and unpredictable events. In case of failure to reach the site due only to exceptional weather conditions, the Service Provider is obliged to timely request the assistance of the IOM.
* The food will be evaluated and rated daily by the IOM, or a person appointed by the IOM.
* The delivery of meals will be carried out in a manner and place specified by the administration of the site. The distribution of all meals will be performed by the staff of the site. The IOM might request the assistance of the provider for the distribution of the meals, and the relevant arrangements will be made with the service provider prior to implementation.
* All delivered items will be accounted for and inspected both quantitatively and qualitatively by the IOM staff prior to signing the delivery note. In case of any discrepancy, the delivery note will not be signed, and the Service Provider will be notified for immediate rectification (within 2 hours).
* In case the Service Provider delays any delivery or makes a partial delivery (omitting to delivery some food items that were ordered) or does not deliver at all, then IOM is entitled to proceed with the purchase of similar food supplies from whatever vendor it deems appropriate. The same goes in the case where the person in charge of inspecting the delivery rejects the goods and the Service Provider does not substitute them in a set deadline of two hours at the latest, hence forfeiting the right of arbitration. In all the above-mentioned cases the total cost incurred by the IOM will be subtracted from the payment of Service Provider’s monthly invoice.
* The Service Provider is required to provide the necessary number of employees, to determine the appropriate duration of daily work, to allocate the staff in shifts accordingly and depending on the frequency of food delivery.
* The Service Provider must always have sufficient and qualified staff. Additionally, they must have the necessary updated health certificates for all staff, according with EFET (Hellenic Food Authority) regulation.
* Staff which is involved in the food processing chain, from raw materials’ reception all the way to delivery of the final products are bound to follow the rules of personal hygiene and wear clean and appropriate uniforms and Personal Protective Equipment (PPE).
* The Service Provider and his staff must comply with the confidentiality rules with regards to any information about the operation, the staff and beneficiaries of the sites.
* The Service Provider shall ensure that only its authorized staff is allowed in the production facilities.
* The Service Provider agrees to provide any equipment the IOM deems necessary on any given site included in the Service Provider’s bid, such as fridge(s) and/or microwave(s) and / or kettles. Any cost associated with the transportation of the above-mentioned equipment is the Service Provider’s responsibility.

1. **RAW MATERIALS SPECIFICATIONS:**

All food stuff must comply with the all EU and EFET regulations, as well as strictly adhere by the Codex Alimentarius standards relevant to each product when available.

All premises used for the delivery, storage and/or packing of the products at any stage of the supply chain should comply with Decision Υ1γ/Γ.Π/οικ.47829 Sanitary terms and conditions for the operation of food businesses (Αριθμ. Υ1γ/Γ.Π/οικ.47829 Υγειονομικοί όροι και προϋποθέσεις λειτουργίας επιχειρήσεων τροφίμων / ποτών και άλλες διατάξεις, ΦΕΚ Β’ 2161/23.06.2017).

The labelling of each package should be in accordance with Regulation (EU) No 1169/2011 of the European Parliament and of the Council of 25 October 2011 on the provision of food information to consumers, as well as its consolidated version of 1/1/2018.

All products will abide by Regulations (EC) no 852/2004 &/or (EC) no 853/2004 of the European Parliament and of the council of 29 April 2004

* Raw materials must be of A quality
* Meal preparations should not include large amounts of added salt, sugar, spices, concentrated juices or animal fats.
* The oil used for cooking, for salads and cold dishes should be grade A extra virgin olive oil (15 grams per portion) in accordance with Virgin olive oil as per Regulation (EU) No 1308/2013 of the European Parliament and of the Council of 17 December 2013
* Red meat must be fresh
* Poultry must be fresh, only breast or legs
* Fish can be frozen, filet only
* Seasonings must be provided when required (lemon slices, salt, pepper, sugar).
* Tea bags, small plastic spoons, stirrers, napkins and cups will also be provided by the Service Provider.
* Mashed potatoes will be from fresh potatoes and not a dry mix
* The creams / desserts will be prepared with fresh milk, and not concentrated milk
* Yogurt must be strained yogurt and not a yogurt substitute (έδεσμα)
* Pasta and rice: No 6 for spaghetti, No 3 for pastisio, blue bonnet rice for risotto, Karolina or basmati rice for garnishes, other rice dishes.
* For tomato sauce, the use of pelted tomatoes and tomato paste is not allowed.
* Fruits and vegetables used must be seasonal and will be delivered with no signs of defect. Fruit species will be of first grade quality, domestic, of recent harvesting, intact, healthy and without traces of insect pests or other parasites and diseases, without bruising, stains, scratches, free from damage and frost damage, free from foreign bodies, soil and visible traces of fertilizers and pesticides. Their texture and organoleptic characters will not be altered. They will be available in kind and quality, without mixing of different qualities, regardless of variety.
* Milk must be pasteurized. It can not be substituted with diluted concentrated milk.
* Eggs should satisfy the standards as set in the Regulation (EC) no 853/2004 of the European Parliament and of the council of 29 April 2004 laying down specific hygiene rules for on the hygiene of foodstuffs
* Compote should be made with fresh produce and a proportion of sugar no greater than 14% - 16%

1. **MENU SPECIFICATIONS:**

The menu will be on a two-week rotation basis and will be proposed by the Service Provider to the IOM for approval at least 5 working days prior to its implementation. The menu will be designed by a professional nutritionist, and will be modified at least every four months, considering the seasons.

The IOM reserves the right to modify, replace or supplement the proposal always within the parameters set by this call for bids, including modification of the diet composition, and always under the same pricing. The Service Provider will be informed of these modifications at least 5 days prior to their implementation.

The service provider will have to provide a sample 7-day menu.

***4.1. Daily meal and calories breakdown***

The daily plan will include:

***5 Meals per Day : breakfast, lunch, dinner and 2 snacks***

***3 Meals per Day : breakfast, lunch and dinner***

Meat, poultry or fish-based meal will be served once per day at lunch or dinner. The fish dishes will be mainly composed of fish filet (grilled, fried or oven baked).

The overall daily composition will follow the below breakdown of calories

55% carbohydrates

30% lipids

15% proteins

*~ 3000 Calories / day for 5 meals*

*~ 2500 Calories / day for 3 meals*

Breakfast ~ 500 - 750 Cal

Lunch ~ 950 - 1100 Cal

Dinner ~ 800 - 900 Cal

Snack1 ~ 250 Cal

Snack2 ~ 250 Cal

***4.2. Meal categories: Lunch and Dinner***

The meals will be composed as follows – variations may be requested by the IOM, but always in the below context:

Main course

Garnish

Salad or cheese or yogurt

Bread or Arabic bread (decided by the IOM on a site to site basis)

Dessert (fruit or sweet)

Fruits and vegetables: at least 5 servings of fruits and vegetables (of which at least 1 fruit) daily

Bread: individually wrapped 80gr Bread, (Arabic pita, 2 pieces at least or 2 pieces at least of bread from fresh loaf and not form prepacked bread, or individually wrapped or crackers (4 pieces)). The choice will be at the discretion of the site administration.

Side dish: Can either be:

*A salad:* fresh or boiled vegetables. Potato, rice and pasta salads cannot be served in place of salad, but as a garnish.

*Cheese or yogurt* (cheese can be feta or white cheese, yogurt cannot be a yogurt substitute (έδεσμα) individual packaging.

Garnish (where applies): rice, potato, pasta, bulgur, vegetables (the list is not exhaustive).

Dessert: No gelatin in desserts.

Twice per week a gateau dessert should be offered (chocolate cake, cheese cake, syrup based sweet, etc.)

Main course: ≈400grs (where net weight of animal protein ≥35% of total portion weight). The weekly menu should follow the below guidelines, where meat or fish will be served at least once a day:

Red meat – 1 / week Pulses and grains (όσπρια) – 2 to 3 / week

Minced meat – 1 to 2 / week Vegetable based (λαδερά) – 2 to 3 / week

Poultry meat – 2 to 3 /week Omelet or pizza – 1 to 2 / week

Fish – 1 to 2 / week Pasta – 1 to 2 / week

*Open Center for migrants registered for assisted voluntary return & reintegration project (OCAVRR) (Specific location under LOT 1 only)*

(Only for OCAVRR: it is mandatory every lunch to include meat or fish, in addition octopus and squid shall be excluded from the menu)

3 / week chicken as filet or burger or sish kebab

2 / week beef as minced meat or roasted or as burger

1 / week fish (fillet and no fish fingers)

3 / week cooked vegetable (okra, peas, fresh green peas etc.). stuffed peppers, tomatoes can also be served (λαδερά)

1 / week pulses / grains (όσπρια)

2 / week pasta with sauce or minced meat

1 / week pizza or omelet

***4.3. Meal categories: Breakfast***

* 1 X Tea or chamomile bag, individually packed portion (envelope)
* X Sugar, in individual portions (4 to 6 grams)
* 40 grs Jam (at least 45% fruit) or honey or chocolate spread (not more than 1/week), (individual portion(s))
* 1 X Butter or margarine, 1 individual portion, 10 grams
* Bread, 2 pieces of 35grs each at least, individually wrapped or crackers (4 pieces)
* Egg, boiled 1 piece or yellow cheese (edam or gouda) 40 grams or cold cuts (turkey) 40 grams
* Milk, 250 ml / person at least, long life or fresh, , in individual portions
* Fruit juice, 250 ml / person, in individual portions, room temperature storage

***4.4. Meal categories: Snacks***

Snack 1 (could be morning or evening depending on site requirement)

Fruit properly washed and wrapped individually. The selection will be based on seasonality. At least three different types of fruits per week. From the month of May until the end of the month of September the fruit choices should be adapted to the variety available on the market.

Snack 2 (could be morning or evening depending on site requirement)

* Toasts/sandwiches with one slice of cheese and once slice of boiled turkey. Each toast/sandwich should weight approximately 110gr, bread should be approx. 70gr, the slice of cheese and the slice of boiled turkey approx. 20gr each. Service Provider can use any kind of bread if it is free from any trans-fat, low in saturated fats, sugar and salt. During transportation the temperature should be constant below 8°C.

Note: Toast sandwiches are rejected by some migrant populations and could be completely barred from the menu on certain sites.

* Nuts in individual portions should weight approximately 50gr; preferably nuts shall be almonds, pistachio, roasted chick peas, hazel.
* Slice of Cake, approx. 90gr weight
* Croissants with chocolate, approx. 75gr
* Sweet bread, approx.90gr
* Chocolate mousse, approx. 90gr. During transportation the temperature should be constant below 8°C.
* All prepacked food (croissants, cake, Chocolate mousse etc.) should be sealed in an individual air tight packaging clearly stating the productions and expiration date. All prepacked confectionary food should be at least 1 month away from the expiry date at the time of delivery.
* Cheese pie or spinach pie, 300gr. The cheese or spinach shall weight more than 30% of the total weight of the product cooked.
* Gateau dessert should be offered (chocolate cake, cheese cake, syrup based sweet, etc.)

1. **PROVISION OF RATIOS / CONTAINERS**

* The main dish will be served in the same container with its garnish.
* All containers provided will be adapted to the size of the portion (not too small to avoid problems in seal and / or storage capacity) for all meal items.
* The lunch and dinner will be provided along with a 3 in 1 cutlery pack (plastic fork, plastic knife and napkin). A plastic spoon will be added on the days soup is on the menu. Single use cups will also be provided.
* The breakfast rations will be provided along with a 3 in 1 cutlery pack (small spoon, small knife and napkin) and a single use cup for hot beverages.
* The Service Provider should consider the need to supply the sites with extra portions of sugar, tea bags, salt, pepper, vinegar and lemon pieces as well as extra plastic spoons, napkins and stirrers.
* In mutual agreement, the IOM sites may require the replacement of some daily items (which may have accumulated on the site) for a specific period of time.

1. **ORDER, DELIVERY AND RECEPTION OF MENUS**

* IOM reserves the right to adjust the total number of food ratios ordered for each site daily without incurring any additional costs and without any change in the contractual pricing.
* The number of beneficiaries to be served as well as potential modifications will be provided by 17.00 of the previous day by the designated IOM representative. The Service Provider will have to meet the demands of the ordered ratios and provide for any special requests. Due to their particularity, some sites may send their order at a later hour. This information will be shared with the Service Provider.
* Some sites may communicate variations in the number of portions up to 3 hours before the planned delivery
* The drivers of the vehicles must hold the required driving documents for the analogous vehicle type and the vehicles must have all the certificates/ documents as required by Law.
* The above-mentioned certificates and licenses will be provided to the IOM upon its request.
* The washing of the isotherm containers and the utensils must be undertaken by the Service Provider daily at the premises of the company, in order to eliminate the risks or cross contamination.

1. **EMERGENCY MENUS**

The service provider will have to submit a 3-day emergency menu which will be used in case of last-minute orders. This will ensure a quick service delivery, safe food items which do not require refrigerated storage and easy distribution procedures onsite. The proposed menu should fulfil the below specifications:

* All the meal components should be in individual portions and sealed, with clear expiry dates displayed
* All the meal components should be safe for storage at room temperature
* The meal components should follow the menu specifications described in Section 4 with regards to variety, composition and calorie content.
* Fruits and vegetables will have to be delivered whole, washed, disinfected and individually wrapped (whole tomato, whole cucumber, whole apple, whole pear, etc)
* The use of canned items is permitted, but always in individual portions
* Dairies can only be provided in the form of long-life milk which can be stored at room temperature.

1. **INDICATIVE QUANTITIES / RATIOS – LIST IS NOT EXHAUSTIVE**

**Dairy Products**

|  |
| --- |
| Greek feta item 50gr |
| Greek yellow cheese item 50gr |
| Cheese item Edam 50gr |
| Cheese white salty item 50gr |
| Cheese grated Regato type item 15gr |
| Cheese grated Edam type item 15gr |
| Cheese grated hard white cheese type item 15gr  Yogurt and yogurt byproducts 200grs |
| **Fruits (weights are approximate)** |
| Apple Golden item 200gr |
| Apple Starking item 200gr |
| Orange item 200gr |
| Clementine item 100gr |
| Pear item 100gr |
| Kiwi item 100gr |
| Banana item 200gr |
| Peach item 200gr |
| Apricot item 100gr |
| Nectarine item 200gr |
| Watermelon ratio 300gr |
| Melon ratio 300gr |
| Grapes item 80gr |
| Strawberries item 80gr |
| Cherries item 80gr |
| Lemon item ,1 piece |
| Sweets-Snacks |

**Salads**

Leaf salads: 150grs

Vegetable salads (cucumber, tomatoes, boiled vegetables etc.) : 250grs

**Meals**

Hot meals portions should weigh around 400gr altogether + / - 10%

The sauce should not constitute more than 15% of the dish

The protein component of the meal (chicken, beef, fish, etc) should constitute at least 35% of the dish.

# SECTION 6: CONDITIONS OF CONTRACT AND CONTRACT FORMS

## 6.1 Contract Form with General Conditions of Contract

**SERVICE AGREEMENT**

**between the**

**International Organization for Migration**

**and**

**[Name of the Service Provider]**

**on**

**[Type of Services]**

This Service Agreement is entered into by the **International Organization for Migration**, an organization which is part of the United Nations system, acting through its [insert office name, e.g., Mission in XXX], [Address of the Office], represented by [Name, Title of Director, CoM, HoO], hereinafter referred to as “**IOM**,” and [**Name of the Service Provider**], [Address], represented by [Name, Title of the representative of the Service Provider], hereinafter referred to as the “**Service Provider**.” IOM and the Service Provider are also referred to individually as a “**Party**” and collectively as the “**Parties**.”

1. **Introduction and Integral Documents**
   1. The Service Provider agrees to provide IOM with [insert brief description of services] in accordance with the terms and conditions of this Agreement and its Annexes, if any.
   2. The following documents form an integral part of this Agreement: [*add or delete as required*]
      1. **Annex A** - Bid/Quotation Form
      2. **Annex B** - Price Schedule
      3. **Annex C** - Delivery Schedule and Terms of Reference
      4. **Annex D** - Accepted Notice of Award (NOA)
      5. **Annex E** – IOM Terms and Conditions for European Union Funded Service Type Agreements

In the event of conflict between the provisions of any Annex and the terms of the main body of the Agreement, the latter shall prevail.

1. **Services**

2.1 The Service Provider agrees to provide to the IOM the following services (the “**Services**”):

[Outline services to be provided. Where relevant, include location and how frequently etc. services are to be provided. List all the deliverables and their date of submission, if applicable. Description needs to be as detailed as possible to provide for a reliable yardstick to measure compliance. It may be necessary to attach a description of the Services as an Annex.]

2.2 The Service Provider shall commence the provision of Services from **[date]** and fully and satisfactorily complete them by **[date]**.

2.3 The Service Provider agrees to provide the Services required under this Agreement in strict accordance with the specifications of this Article and any attached Annexes.

*[Optional for Long-Term Agreements (please delete if not applicable)]*

2.4 Nothing in this Agreement shall be interpreted as creating an exclusive relationship between the Parties. IOM does not guarantee and is not obliged to request any minimum quantity of Services during the term of this Agreement.

*[Optional for Piggybacking for other UN agencies (please delete if not applicable)]*

2.5 If any United Nations (“UN”) entity wishes to avail of services which are of the same type as the Services through their own contracting formats, the Service Provider shall extend such services to them at prices and on terms no less favourable than those provided in this Agreement for the Services. For this purpose, IOM shall be entitled to disclose information related to this Agreement to any other UN entity.

1. **The Service Fee**

3.1 In full consideration for the complete performance of the Services in accordance with the terms of the Agreement, the all-inclusive total price for the Services under this Agreement shall be **[currency code] [amount in numbers] ([amount in words])** (the “**Service Fee**”).

3.2 The Service Provider shall invoice IOM upon completion of all the Services. The invoice shall include: [services provided, hourly rate, number of hours billed, any travel and out of pocket expenses, (add/delete as necessary)]

* 1. The Service Fee shall become due [insert number of days in numbers]([write figure in words]) days after IOM’s receipt and approval of the invoice.
  2. Payment shall be made in [Currency code] by [bank transfer] to the following bank account:

|  |  |
| --- | --- |
| Bank Name: |  |
| Bank Branch: |  |
| Bank Account Name: |  |
| Bank Account Number: |  |
| Swift Code: |  |
| IBAN Number: |  |

3.5 The Service Provider shall be responsible for the payment of all taxes, duties, levies and charges assessed on the Service Provider in connection with this Agreement.

3.6 IOM shall be entitled, without prejudice to any other rights or remedies it may have, to withhold payment of part or all of the Service Fee until the Service Provider has completed to the satisfaction of IOM the Services to which those payments relate.

3.7 IOM enjoys VAT exemption in the Hellenic Republic in accordance with POL1180/2016. All payments under this agreement shall be net of VAT.

1. **Warranties**

4.1 The Service Provider warrants that:

1. It is a company financially sound and duly licensed, with adequate human resources, equipment, competence, expertise and skills necessary to provide fully and satisfactorily, within the stipulated completion period, all the Services in accordance with this Agreement;
2. It shall comply with all applicable laws, ordinances, rules and regulations when performing its obligations under this Agreement;
3. In all circumstances it shall act in the best interests of IOM;
4. No official of IOM or any third party has received from, will be offered by, or will receive from the Service Provider any direct or indirect benefit arising from the Agreement or award thereof;
5. It has not misrepresented or concealed any material facts in the procurement of this Agreement;
6. The Service Provider, its staff or shareholders have not previously been declared by IOM ineligible to be awarded agreements by IOM;
7. It has or shall take out relevant insurance coverage for the period the Services are provided under this Agreement;
8. The Price specified in this Agreement shall constitute the sole remuneration in connection with this Agreement. The Service Provider shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Agreement or the discharge of its obligations thereunder. The Service Provider shall ensure that any subcontractors, as well as the personnel and agents of either of them, similarly, shall not receive any such additional remuneration;
9. It shall respect the legal status, privileges and immunities of IOM as an intergovernmental organization, such as inviolability of documents and archive wherever it is located, exemption from taxation, immunity from legal process or national jurisdiction. In the event that the Service Provider becomes aware of any situation where IOM’s legal status, privileges or immunities are not fully respected, it shall immediately inform IOM;
10. It is not included in the most recent Consolidated United Nations Security Council Sanctions List nor is it the subject of any sanctions or other temporary suspension. The Service Provider will disclose to IOM if it becomes subject to any sanction or temporary suspension during the term of this Agreement;
11. It must not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the most recent Consolidated United Nations Security Council Sanctions List and all other applicable terrorism legislation. If, during the term of this Agreement, the Service Provider determines there are credible allegations that funds transferred to it in accordance with this Agreement have been used to provide support or assistance to individuals or entities associated with terrorism, it will inform IOM immediately who in consultation with the donors as appropriate, shall determine an appropriate response. The Service Provider shall ensure that this requirement is included in all subcontracts.

4.2 The Service Provider warrants that it shall abide by the highest ethical standards in the performance of this Agreement, which includes not engaging in any fraudulent, corrupt, discriminatory or exploitative practice or practice inconsistent with the rights set forth in the Convention on the Rights of the Child. The Service Provider shall immediately inform IOM of any suspicion that the following practice may have occurred or exist:

1. a corrupt practice, defined as the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the action of IOM in the procurement process or in contract execution;
2. a fraudulent practice, defined as any act or omission, including a misrepresentation or concealment, that knowingly or recklessly misleads, or attempts to mislead, IOM in the procurement process or the execution of a contract, to obtain a financial gain or other benefit or to avoid an obligation or in such a way as to cause a detriment to IOM;
3. a collusive practice, defined as an undisclosed arrangement between two or more bidders designed to artificially alter the results of the tender process to obtain a financial gain or other benefit;
4. a coercive practice, defined as impairing or harming, or threatening to impair or harm, directly or indirectly, any participant in the tender process to influence improperly its activities, or affect the execution of a contract;
5. an obstructive practice, defined as (i) deliberately destroying, falsifying, altering or concealing of evidence material to IOM investigations, or making false statements to IOM investigators in order to materially impede a duly authorized investigation into allegations of fraudulent, corrupt, collusive, coercive or unethical practices; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or (ii) acts intended to materially impede the exercise of IOM’s contractual rights of access to information;
6. any other unethical practice contrary to the principles of efficiency and economy, equal opportunity and open competition, transparency in the process and adequate documentation, highest ethical standards in all procurement activities.

4.3 The Service Provider further warrants that it shall:

1. Take all appropriate measures to prohibit and prevent actual, attempted and threatened sexual exploitation and abuse (“SEA”) by its employees or any other persons engaged and controlled by it to perform activities under this Agreement (“other personnel”). For the purpose of this Agreement, SEA shall include:
2. Exchanging any money, goods, services, preferential treatment, job opportunities or other advantages for sexual favours or activities, including humiliating or degrading treatment of a sexual nature; abusing a position of vulnerability, differential power or trust for sexual purposes, and physical intrusion of a sexual nature whether by force or under unequal or coercive conditions;
3. Engaging in sexual activity with a person under the age of 18 (“child”), except if the child is legally married to the concerned employee or other personnel and is over the age of majority or consent both in the child’s country of citizenship and in the country of citizenship of the concerned employee or other personnel;
4. Strongly discourage its employees or other personnel having sexual relationships with IOM beneficiaries;
5. Report timely to IOM any allegations or suspicions of SEA, and investigate and take appropriate corrective measures, including imposing disciplinary measures on the person who has committed SEA;
6. Ensure that the SEA provisions are included in all subcontracts;
7. Adhere to above commitments at all times.

4.4 The Service Provider expressly acknowledges and agrees that breach by the Service Provider, or by any of the Service Provider’s employees, contractors, subcontractors or agents, of any provision contained in Articles 4.1, 4.2 or 4.3 of this Agreement constitutes a material breach of this Agreement and shall entitle IOM to terminate this Agreement immediately on written notice without liability. In the event that IOM determines, whether through an investigation or otherwise, that such a breach has occurred then, in addition to its right to terminate the Agreement, IOM shall be entitled to recover from the Service Provider all losses suffered by IOM in connection with such breach.

1. **Assignment and Subcontracting**

5.1 The Service Provider shall not assign or subcontract the activities under this Agreement in whole or in part, unless agreed in writing in advance by IOM. Any subcontract entered into by the Service Provider without approval in writing by IOM may be cause for termination of the Agreement.

5.2 Notwithstanding such written approval from IOM, the Service Provider shall not be relieved of any liability or obligation under this Agreement nor shall it create any contractual relation between any subcontractor and IOM. The Service Provider shall include in an agreement with a subcontractor all provisions in this Agreement that are applicable to a subcontractor, including relevant Warranties and Special Provisions. The Service Provider remains liable as a primary obligor under this Agreement, and it shall be directly responsible to IOM for any faulty performance under any subcontract. The subcontractor shall have no cause of action against IOM for any breach of the subcontract.

1. **Delays, Defaults and Force Majeure**

6.1 Time is of the essence in the performance of this Agreement. If the Service Provider fails to provide the Services within the times agreed to in the Agreement, IOM shall, without prejudice to other remedies under this Agreement, be entitled to deduct liquidated damages for delay. The amount of such liquidated damages shall be 0.1% of the value of the total Service Fee per day or part thereof up to a maximum of 10% of the Service Fee. IOM shall have the right to deduct such amount from the Service Provider’s outstanding invoices, if any. Such liquidated damages shall only be applied when delay is caused solely by the default of the Service Provider. Acceptance of Services delivered late shall not be deemed a waiver of IOM’s rights to hold the Service Provider liable for any loss and/or damage resulting therefrom, nor shall it act as a modification of the Service provider’s obligation to perform further Services in accordance with the Agreement.

6.2  In case of failure by the Service Provider materially to perform under the terms and conditions of this Agreement, IOM may, after giving the Service Provider 30 days’ written notice to perform and without prejudice to any other rights or remedies, terminate the Agreement with immediate effect without liability.

* 1. Neither Party will be liable for any delay in performing or failure to perform any of its obligations under this Agreement if such delay or failure is caused by force majeure, which means any unforeseeable and irresistible act of nature, any act of war (whether declared or not), invasion, revolution, insurrection, terrorism, blockade or embargo, strikes, Governmental or state restrictions, natural disaster, epidemic, public health crisis, and any other circumstances which are not caused by nor within the control of the affected Party.
  2. As soon as possible after the occurrence of a force majeure event which impacts the ability of the affected Party to comply with its obligations under this Agreement, the affected Party will give notice and full details in writing to the other Party of the existence of the force majeure event and the likelihood of delay. On receipt of such notice, the unaffected Party shall take such action as it reasonably considers appropriate or necessary in the circumstances, including granting to the affected Party a reasonable extension of time in which to perform its obligations. During the period of force majeure, the affected Party shall take all reasonable steps to minimize damages and resume performance.
  3. IOM shall be entitled without liability to suspend or terminate the Agreement if the Service Provider is unable to perform its obligations under the Agreement by reason of force majeure. In the event of such suspension or termination, the provisions of Article 17 (Termination) shall apply.

1. **Independent Contractor**

The Service Provider, its employees and other personnel as well as its subcontractors and their personnel, if any, shall perform all Services under this Agreement as an independent contractor and not as an employee or agent of IOM.

1. **Audit**

The Service Provider agrees to maintain financial records, supporting documents, statistical records and all other records relevant to the Services in accordance with generally accepted accounting principles to sufficiently substantiate all direct and indirect costs of whatever nature involving transactions related to the provision of Services under this Agreement. The Service Provider shall make all such records available to IOM or IOM's designated representative at all reasonable times until the expiration of 7 (seven) years from the date of final payment, for inspection, audit, or reproduction. On request, employees of the Service Provider shall be available for interview.

1. **Confidentiality**

9.1 All information which comes into the Service Provider’s possession or knowledge in connection with this Agreement is to be treated as strictly confidential. The Service Provider shall not communicate such information to any third party without the prior written approval of IOM. The Service Provider shall comply with IOM Data Protection Principles in the event that it collects, receives, uses, transfers or stores any personal data in the performance of this Agreement. These obligations shall survive the expiration or termination of this Agreement.

9.2 Notwithstanding the previous paragraph, IOM may disclose information related to this Agreement, such as the name of the Service Provider and the value of the Agreement, the title of the contract/project, nature and purpose of the contract/project, name and locality/address of the Service Provider and the amount of the contract/project to the extent as required by IOM’s donors or in relation to IOM’s commitment to any initiative for transparency and accountability of funding received by IOM in accordance with the policies, instructions and regulations of IOM.

1. **Intellectual Property**

All intellectual property and other proprietary rights including, but not limited to, patents, copyrights, trademarks, and ownership of data resulting from the performance of the Services shall be vested in IOM, including, without any limitation, the rights to use, reproduce, adapt, publish and distribute any item or part thereof.

1. **Notices**

Any notice given pursuant to this Agreement will be sufficiently given if it is in writing and received by the other Party at the following address:

**International Organization for Migration (IOM)**

Attn: [Name and title/position of IOM contact person]

[IOM’s address]

Email: [IOM’s email address]

**[Full name of the Service Provider]**

Attn: [Name and title/position of the Service Provider‘s contact person]

[Service Provider‘s address]

Email: [Service Provider‘s email address]

1. **Dispute Resolution**

12.1. Any dispute, controversy or claim arising out of or in relation to this Agreement, or the breach, termination or invalidity thereof, shall be settled amicably by negotiation between the Parties.

12.2 In the event that the dispute, controversy or claim has not been resolved by negotiation within 3 (three) months of receipt of the notice from one party of the existence of such dispute, controversy or claim, either Party may request that the dispute, controversy or claim is resolved by conciliation by one conciliator in accordance with the UNCITRAL Conciliation Rules of 1980. Article 16 of the UNCITRAL Conciliation Rules does not apply.

12.3 In the event that such conciliation is unsuccessful, either Party may submit the dispute, controversy or claim to arbitration no later than 3 (three) months following the date of termination of conciliation proceedings as per Article 15 of the UNCITRAL Conciliation Rules. The arbitration will be carried out in accordance with the 2010 UNCITRAL arbitration rules as adopted in 2013. The number of arbitrators shall be one and the language of arbitral proceedings shall be English, unless otherwise agreed by the Parties in writing. The arbitral tribunal shall have no authority to award punitive damages. The arbitral award will be final and binding.

12.4 The present Agreement as well as the arbitration agreement above shall be governed by the terms of the present Agreement and supplemented by internationally accepted general principles of law for the issues not covered by the Agreement, to the exclusion of any single national system of law that would defer the Agreement to the laws of any given jurisdiction. Internationally accepted general principles of law shall be deemed to include the UNIDROIT Principles of International Commercial Contracts. Dispute resolution shall be pursued confidentially by both Parties. This Article survives the expiration or termination of the present Agreement.

1. **Use of IOM Name, Abbreviation and Emblem**

The Service Provider shall not be entitled to use the name, abbreviation or emblem of IOM without IOM’s prior written authorisation. The Service Provider acknowledges that use of the IOM name, abbreviation and emblem is strictly reserved for the official purposes of IOM and protected from unauthorized use by Article 6*ter* of the Paris Convention for the Protection of Industrial Property, revised in Stockholm in 1967 (828 UNTS 305 (1972)).

1. **Status of IOM**

Nothing in or relating to the Agreement shall be deemed a waiver, express or implied, of any of the privileges and immunities of the International Organization for Migration as an intergovernmental organization.

1. **Indemnity**

The Service Provider shall at all times defend, indemnify, and hold harmless IOM, its officers, employees, and agents from and against all losses, costs, damages and expenses (including legal fees and costs), claims, suits, proceedings, demands and liabilities of any kind or nature to the extent arising out of or resulting from acts or omissions of the Service Provider or its employees, officers, agents or subcontractors, in the performance of this Agreement. IOM shall promptly notify the Service Provider of any written claim, loss, or demand for which the Service Provider is responsible under this clause. This indemnity shall survive the expiration or termination of this Agreement.

1. **Waiver**

Failure by either Party to insist in any one or more instances on a strict performance of any of the provisions of this Agreement shall not constitute a waiver or relinquishment of the right to enforce the provisions of this Agreement in future instances, but this right shall continue and remain in full force and effect.

1. **Termination**

17.1 IOM may at any time suspend or terminate this Agreement, in whole or in part, with immediate effect, by providing written notice to the Service Provider, in any case where the mandate of IOM applicable to the performance of the Agreement or the funding of IOM applicable to the Agreement is reduced or terminated. In addition, IOM may suspend or terminate the Agreement upon thirty (30) days’ written notice without having to provide any justification.

17.2 In the event of termination of this Agreement, IOM will only pay for the Services completed in accordance with this Agreement, unless otherwise agreed in writing by the Parties. The Service Provider shall return to IOM any amounts paid in advance within 7 (seven) days from the notice of termination.

17.3 In the event of any termination of the Agreement, upon receipt of notice of termination, the Service Provider shall take immediate steps to bring the performance of any obligations under the Agreement to a close in a prompt and orderly manner, and in doing so, reduce expenses to a minimum, place no further subcontracts or orders for materials, services, or facilities, and terminate all subcontracts or orders to the extent they relate to the portion of the Agreement. Upon termination, the Service Provider shall waive any claims for damages including loss of anticipated profits on account thereof.

17.4   In the event of suspension of this Agreement, IOM will specify the scope of activities and/or deliverables that shall be suspended in writing. All other rights and obligations of this Agreement shall remain applicable during the period of suspension. IOM will notify the Service Provider in writing when the suspension is lifted and may modify the completion date. The Service Provider shall not be entitled to claim or receive any Service Fee or costs incurred during the period of suspension of this Agreement.

1. **Severability**

If any part of this Agreement is found to be invalid or unenforceable, that part will be severed from this Agreement and the remainder of the Agreement shall remain in full force.

1. **Entire Agreement**

This Agreement embodies the entire agreement between the Parties and supersedes all prior agreements and understandings, if any, relating to the subject matter of this Agreement.

1. **Final Clauses**

20.1 This Agreement will enter into force upon signature by both Parties. It will remain in force until completion of all obligations of the Parties under this Agreement unless terminated earlier in accordance with Article 17.

20.2 Amendments may be made by mutual agreement in writing between the Parties~~.~~

1. **Special Provisions (Optional)**

Due to the requirements of the donor financing the project, the Service Provider shall agree and accept the following provisions:

[Insert all donor requirements which must be flown down to IOM’s Service Providers and subcontractors. In case of any doubt, please contact LEGContracts@iom.int]

Signed in duplicate in English, on the dates and at the places indicated below.

|  |  |  |
| --- | --- | --- |
| *For and on behalf of*  The International Organization for Migration |  | *For and on behalf of*  [Name of Service Provider] |
|  |  |  |
| Signature |  | Signature |
|  |  |  |
| Name: |  | Name: |
| Position: |  | Position: |
| Date: |  | Date: |
| Place: |  | Place: |

# SECTION 7: PROPOSAL FORMS

**Form A: Proposal Confirmation**

**Form B: Checklist**

**Form C: Technical Proposal Submission**

**Form D: Proposer Information**

**Form E: Joint Venture/Consortium/Association Information**

**Form F: Eligibility and Qualification**

**Form G: Format for Technical Proposal**

**Form H: Format for CV of proposed key personnel**

**Form I: Statement of Exclusivity and Availability**

**Form J: Financial Proposal Submission**

**Form K: Format for Financial Proposal**

**Form L: Proposal Security**

## FORM A: PROPOSAL CONFIRMATION

Please acknowledge receipt of this RFP by completing this form and returning it by email to the address, and by the date specified, in the Letter of Invitation.

|  |  |  |
| --- | --- | --- |
| To: | Insert name of contact person | Email: Insert contact person’s email - do not enter secure proposal email address |
| From: | Insert name of proposer |  |
| Subject | RFP reference Click or tap here to enter text. | |

|  |  |
| --- | --- |
| **Check the appropriate box** | **Description** |
| **☐** | **YES**, we intend to submit a proposal. |
| **☐** | **NO**. We are unable to submit a competitive proposal for the requested services at the moment |

If you selected NO above, please state the reason(s) below:

|  |  |
| --- | --- |
| **Check applicable** | **Description** |
| **☐** | The requested services are not within our range of supply |
| **☐** | We are unable to submit a competitive proposal for the requested services at the moment |
| **☐** | The requested services are not available at the moment |
| **☐** | We cannot meet the requested terms of reference |
| **☐** | The information provided for proposal purposes is insufficient |
| **☐** | Your RFP is too complicated |
| **☐** | Insufficient time is allowed to prepare a proposal |
| **☐** | We cannot meet the delivery requirements |
| **☐** | We cannot adhere to your terms and conditions e.g. payment terms, request for performance security, etc.. Please provide details below. |
| **☐** | Sustainability criteria/requirements are too stringent (if applicable) |
| **☐** | We do not export |
| **☐** | We do not sell to the UN |
| **☐** | Your requirement is too small |
| **☐** | Our capacity is currently full |
| **☐** | We are closed during the holiday season |
| **☐** | We had to give priority to other clients’ requests |
| **☐** | The person handling proposals is away from the office |
| **☐** | Other (please provide reasons below): |
| Further information: Click or tap here to enter text. | |
| **☐** | We would like to receive future RFPs for this type of services |
| **☐** | We don’t want to receive RFPs for this type of services |

Questions to the Supplier concerning the reasons for no proposal should be addressed to Click or tap here to enter text. phone Click or tap here to enter number., email Click or tap here to enter text..

## FORM B: CHECKLIST

This form serves as a checklist for preparation of your Proposal. Please complete the returnable Proposal Forms in accordance with the instructions and return them as part of your Proposal submission: No alteration to the format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the instructions in Section 2: Instructions to Proposers and Section 3: Data Sheet.

**Technical Proposal:**

|  |  |
| --- | --- |
| **Have you duly completed all the Returnable Proposal Forms?** |  |
| * Form C: Technical Proposal Submission | ☐ |
| * Form D: Proposer information | ☐ |
| * Form E: Joint Venture/Consortium/Association Information | ☐ |
| * Form F: Eligibility and Qualification | ☐ |
| * Form G: Technical Proposal | ☐ |
| * Form H: CVs of proposed key personnel |  |
| * Form I: Statements of exclusivity and availability for key personnel |  |
| * From L: Proposal Security | ☐ |
| * [Add other forms as necessary] | ☐ |
| **Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?** | ☐ |
| **Have you provided the required documents in support of Form D: Proposer Information?** | ☐ |

**Financial Proposal:**

|  |  |
| --- | --- |
| * Form J: Financial Proposal Submission | ☐ |
| * Form K: Financial Proposal |  |

## FORM C: TECHNICAL PROPOSAL SUBMISSION

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

We, the undersigned, offer to supply the services required for Click or tap here to enter text. in accordance with your Request for Proposals No. Click or tap here to enter text.. We hereby submit our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

**BIDDER’S DECLARATION OF CONFORMITY[[1]](#footnote-2)**

| **Yes** | **No** |  |
| --- | --- | --- |
|  |  | On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM. |
|  |  | On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization. |
|  |  | On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the “UN Sanctions List”) or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation. |
|  |  | On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest. |
|  |  | On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at <https://www.ungm.org/Public/CodeOfConduct>. |
|  |  | It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration. |
|  |  | On behalf of the Supplier I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into between the Supplier and IOM. |
|  |  | IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration. |

Signature:

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.

## FORM D: PROPOSER INFORMATION FORM D\_VENDOR INFORMATION SHEET attached with Bidding Documentation

## FORM E: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

To be completed and returned with your Proposal if the Proposal is submitted as a Joint Venture/Consortium/Association.

|  |  |  |
| --- | --- | --- |
| **No** | **Name of Partner and contact information** *(address, telephone numbers, fax numbers, e-mail address)* | **Proposed proportion of responsibilities (in %) and type of services to be performed** |
| 1 | Click or tap here to enter text. | Click or tap here to enter text. |
| 2 | Click or tap here to enter text. | Click or tap here to enter text. |
| 3 | Click or tap here to enter text. | Click or tap here to enter text. |

|  |  |
| --- | --- |
| **Name of leading partner**  (with authority to bind the JV, Consortium, Association during the RFP process and, in the event a Contract is awarded, during contract execution) | Click or tap here to enter text. |

We have attached a copy of the below referenced document signed by every partner, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture:

☐ Letter of intent to form a joint venture ***OR*** ☐ JV/Consortium/Association agreement

We hereby confirm that if the contract is awarded, all parties of the Joint Venture/Consortium/Association shall be jointly and severally liable to Click or tap here to enter text for the fulfilment of the provisions of the Contract.

|  |  |
| --- | --- |
| Name of partner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Name of partner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  |  |
| Name of partner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Name of partner: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

## FORM F: ELIGIBILITY AND QUALIFICATION

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

***If JV/Consortium/Association, to be completed by each partner.***

**History of Non- Performing Contracts**

|  |  |  |  |
| --- | --- | --- | --- |
| ☐No non-performing contracts during the last 3 years | | | |
| ☐ Contract(s) not performed in the last 3 years | | | |
| **Year** | **Non- performed portion of contract** | **Contract Identification** | **Total Contract Amount** (current value in US$) |
|  |  | Name of Client:  Address of Client:  Reason(s) for non-performance: |  |

**Litigation History** (including pending litigation)

|  |  |  |  |
| --- | --- | --- | --- |
| ☐ No litigation history for the last 3 years | | | |
| ☐ Litigation History as indicated below | | | |
| **Year of dispute** | **Amount in dispute** (state currency) | **Contract Identification** | **Total Contract Amount** (state currency) |
|  |  | Name of Client:  Address of Client:  Matter in dispute:  Party who initiated the dispute:  Status of dispute:  Party awarded if resolved: |  |

**Previous Relevant Experience**

Please list only previous similar assignments successfully completed in the last 3 years.

List only those assignments for which the Proposer was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/JV partners. Assignments completed by the Proposer’s individual experts working privately or through other firms cannot be claimed as the relevant experience of the Proposer, or that of the Proposer’s partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Proposer should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Project name & Country of Assignment** | **Client & Reference Contact Details** | **Contract Value** | **Period of activity and status** | **Types of activities undertaken and role (Contractor, sub-contractor or consortium member)** |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

*Proposers may also attach their own Project Data Sheets with more details for assignments above.*

☐ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

**Financial Standing**

|  |  |  |  |
| --- | --- | --- | --- |
| **Annual Turnover for the last 3 years** | Year | Currency | Amount |
| Year | Currency | Amount |
| Year | Currency | Amount |
| **Latest Credit Rating (if any), indicate the source and date.** |  | | |

|  |  |  |  |
| --- | --- | --- | --- |
| **Financial information**  (state currency) | **Historic information for the last 3 years** | | |
|  | Year 1 | Year 2 | Year 3 |
|  | *Information from Balance Sheet* | | |
| Total Assets (TA) |  |  |  |
| Total Liabilities (TL) |  |  |  |
| Current Assets (CA) |  |  |  |
| Current Liabilities (CL) |  |  |  |
|  | *Information from Income Statement* | | |
| Total / Gross Revenue (TR) |  |  |  |
| Profits Before Taxes (PBT) |  |  |  |
| Net Profit |  |  |  |
| Current Ratio (current assets/current liabilities) |  |  |  |

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

* 1. Must reflect the financial situation of the Proposer or party to a JV, and not sister or parent companies;
  2. Historic financial statements must be audited by a certified public accountant;
  3. Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

## FORM G: FORMAT FOR TECHNICAL PROPOSAL

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

The proposer’s proposal must be organised to follow the format of this Technical Proposal Form. Where the proposer is presented with a requirement or asked to use a specific approach, the proposer must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

**Section 1: Proposer’s qualification, capacity and expertise**

1.1 Brief description of the organisation, including the year and country of incorporation, and types of activities undertaken.

1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).

1.3 Relevance of specialised knowledge and experience on similar engagements done in the region/country.

1.4 Quality assurance procedures and risk mitigation measures.

1.5 Organization’s commitment to sustainability.

**Section 2: Proposed Methodology, Approach and Implementation Plan**

This section should demonstrate the proposer’s responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

2.1 A detailed description of the approach and methodology for how the Proposer will achieve or exceed the requirements of the Terms of Reference, keeping in mind the appropriateness to local conditions and project environment. Detail how the different service elements shall be organised, controlled and delivered.

2.2 Provide comments and suggestions on the Terms of Reference: have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another? Include additional services that will be rendered beyond the requirements of the ToR, if any.

2.2 The methodology shall also include details of the Proposer’s internal technical and quality assurance review mechanisms.

2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.

2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.

2-5 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.

2.5 Implementation plan including a Gantt chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

2.7 Any other comments or information regarding the project approach and methodology that will be adopted.

**Section 3: Management Structure and Key Personnel**

3.1 Describe the overall management approach toward planning and implementing the project. Include details of key personnel including their name and nationality, the Position they will assume and their role as per the ToR. Include an organisation chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.

3.2 For each of the key personnel provide: the CV using the format in Form H and the statement of exclusivity and availability using the format in Form I.

**FORM H: FORMAT FOR CV OF PROPOSED KEY PERSONNEL**

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

|  |  |  |
| --- | --- | --- |
| **Position (as per ToR)** |  | |
| **Personnel Information** | Name: | |
|  | Nationality: | Date of birth: |
|  | Language Proficiency: | |
| **Present Employment** | Name of employer: | Contact: (manager or HR) |
|  | Address of employer: | |
|  | Telephone: | Email: |
|  | Job title: | Years with present employer: |
| **Education / Qualifications** | *Summarise college/university and other specialised education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.* | |
| **Professional Certifications** | *Provide details of professional certifications relevant to the scope of services including name of institution and date of certification.* | |
| **References:** | *Provide names, addresses, phone and email contact information for two (2) references*. | |

Summarise professional experience over the last 20 years in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

|  |  |  |
| --- | --- | --- |
| **From** | **To** | **Company / Project / Position / Relevant technical and management experience** |
|  |  |  |

**FORM I: STATEMENT OF EXCLUSIVITY AND AVAILABLITY**

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

I, the undersigned, hereby declare that I agree to participate exclusively with the Proposer Click or tap here to enter text.in the above referenced RFP. I further declare that I am able and willing to work for the period(s) foreseen for the position for which my CV has been included in the event that this proposal is successful, namely:

|  |  |
| --- | --- |
| **From** | **To** |
| Click or tap here to enter text. | Click or tap here to enter text. |
| Click or tap here to enter text. | Click or tap here to enter text. |
| Click or tap here to enter text. | Click or tap here to enter text. |

I confirm that I am not engaged in other projects in a position for which my services are required during the periods where my services are required under this RFP.

By making this declaration, I understand that I am not allowed to present myself as a candidate to any other proposer submitting a proposal for this RFP. I am fully aware that if I do so, I will be excluded from this RFP, the proposals may be rejected, and I may also be subject to exclusion from other Click or tap here to enter text. solicitation procedures and contracts.

Furthermore, should this proposal be successful, I am fully aware that if I am not available at the expected start date of my services for reasons other than ill-health or *force majeure*, I may be subject to exclusion from other Click or tap here to enter text. solicitation procedures and contracts and that the notification of award of contract to the Proposer may be rendered null and void.

Name:

Title:

Date:

Signature:

## FORM J: FINANCIAL PROPOSAL SUBMISSION

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

We, the undersigned, offer to provide the services for Click or tap here to enter text. in accordance with your Request for Proposal No. Click or tap here to enter text. and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and this Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of Click or tap here to enter text..

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet.

We understand that you are not bound to accept any Proposal that you receive.

Name : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*[Stamp with official stamp of the Proposer]*

## FORM K: FORMAT FOR FINANCIAL PROPOSAL

|  |  |  |  |
| --- | --- | --- | --- |
| Name of Proposer: | Click or tap here to enter text. | Date: | Click or tap to enter a date. |
| RFP reference: | Click or tap here to enter text. | | |

The proposer is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Proposers. The inclusion of any financial information in the Technical Proposal shall lead to disqualification of the Proposer. The Financial Proposal should align with the requirements of the Terms of Reference and the proposer’s Technical Proposal.

**Currency of the proposal:** Click or tap here to enter text.

***Fill the enclosed file: 4200388867\_FPF2A-Breakdown of Daily Menu Cost per Location***

***Fill the enclosed file: 4200388867\_FPF2B-Breakdown of Transportation Cost per postal code***

Name : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature : \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*[Stamp with official stamp of the Proposer]*

## FORM L: PROPOSAL SECURITY

**BID SECURITY (Bank Guarantee)**

WHEREAS, *[name of Bidder]* (hereinafter called “the Bidder”) has submitted his Bid dated *[date]* for the construction of *[name of Contract]* (hereinafter called “the Bid”).

KNOW ALL PEOPLE by these presents that We *[name of Bank]* of *[name of country]* having our registered office at *[address]* (hereinafter called “the Bank”) are bound unto name of IOM] (hereinafter called “the Employer”) in the sum of *[amount]*[[2]](#endnote-2) for which payment well and truly to be made to the said Employer, the Bank binds itself, its successors, and assigns by these presents.

SEALED with the Common Seal of the said Bank this *[day]* day of *[month]*, *[year]*.

THE CONDITIONS of this obligation are:

(1) If, after Bid opening, the Bidder withdraws his Bid during the period of Bid validity specified in the Form of Bid; or

(2) If the Bidder having been notified of the acceptance of his Bid by the Employer during the period of Bid validity:

(a) fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or

(b) does not accept the correction of the Bid Price pursuant to ITB Clause 11.4,

we undertake to pay to the Employer up to the above amount upon receipt of his first written demand, without the Employer’s having to substantiate his demand, provided that in his demand the Employer will note that the amount claimed by him is due to him owing to the occurrence of one or any of the two conditions, specifying the occurred condition or conditions.

This Guarantee will remain in force up to and including the date 30 days after the date of the expiration of the Bid Validity, as stated in the Instructions to Bidders or as it may be extended by the Employer, notice of which extension(s) to the Bank is hereby waived. Any demand in respect of this Guarantee should reach the Bank not later than the above date.

DATE SIGNATURE OF THE BANK

WITNESS SEAL

*[signature, name, and address]*

1. This form is mandatory to fill in and sign by every vendor who submits quotation [↑](#footnote-ref-2)
2. [↑](#endnote-ref-2)