



International Organization for Migration (IOM)

The UN Migration Agency

Date: 14.03.2024

Bid Bulletin No 2

Reference No.: ITB.2024.GR10.01.MEDSERV

Provision of Medical and Psychosocial Services in accommodation facilities throughout Greece for one (1) year with the possibility of extension for two (2) years.

Question 1:

Could IOM confirm that one partial bid for Lot2 or Lot3 is NOT allowed, and that only Lot1 can be considered for partial bid?

Answer 1:

As per SECTION 3: DATA SHEET, article 7. Partial Bids, "Bidders shall be allowed to quote prices for either option of lots of participation:

Option A: Lot 1: Aegean Islands

or

Option B: All Lots (Lot1: Aegean Islands, Lot2: Mainland - North Greece and Lot3: Mainland - South Greece)

Bidders must quote prices for all of the quantities per service specified per location. Non-compliance with the above requirements shall result in disqualification of the interested bidder and any submitted quote will not be considered for evaluation.

Question 2:

Would IOM consider accepting an electronic submission due to the tight deadline for submission? The possibility of an electronic submission would be appreciated.

Answer 2:

As per Addendum No. 2 dated 12/03/2024, the option of an electronic bid submission is provided:

"Bid submission address: iomgrprocurement@iom.int

- All files should be inserted within a Zip File which should be password protected.
- The password will not be part of the bid. Separate request will be sent to sender's email address to it

make known to IOM during the evaluation process.

- Files Format: PDF, Microsoft Word, Microsoft Excel.
- File names must be maximum 60 characters long and must not contain any letter or special character

other than from Latin alphabet/keyboard.

- All files must be free of viruses and not corrupted.
 - Max. File Size per transmission: 20 MB
- Mandatory subject of email: ITB.2024.GR10.01.MEDSERV
- Multiple emails must be clearly identified by indicating in the subject line “email no. X of Y”, and the final “email no. Y of Y.
 - It is recommended that the entire bid be consolidated into as few attachments as possible.
 - The bidder should receive an email acknowledging email receipt.”
- Please refer to the published Addendum No. 2 for further details.

Question 3:

Given the acceptance by EU legislation to have medical licenses recognized reciprocally within the EU, can the license to practice medical profession from host country (Greece) originate from another EU country?

Answer 3:

All medical staff are required to be permitted to practice their medical profession in Greece in accordance with the relevant legislation.

Question 4:

Regarding the requirement for a certificate of registration from the host country’s (Greece) government agency/ministry (GEMI) and considering EU Free Trade rules in domestic market and EU Procurement rules, both of which supersede the tender requirements, could IOM confirm that a legal entity providing evidence of certificate of registration in the EU can equally be eligible?

Answer 4:

Yes, it is accepted. As per clause 2 of the SECTION 3: DATA SHEET “Service providers can be organized on a national or international level and able to operate and provide medical and psychosocial services in Greece.”

Question 5:

Qualification criteria on financial standing (minimum 70% of the total bid amount for the last 3 years) - We assume that the total bid amount corresponds to the annual cost reported on Bid Summary for each Lot on Form H Price Schedule. Could IOM please confirm?

Answer 5:

As stated in the qualification criteria of SECTION 4: EVALUATION CRITERIA “Bidders should have an annual sales turnover of minimum 70% of the total bid amount for the last three years.” The total bid amount is stated by prospective bidders in the FORM C: BID SUBMISSION, page 36 of the bidding documents as well as the FORM H: PRICE SCHEDULE.

Question 6:

Could IOM please confirm which countries are considered, from IOM’s perspective, as compliant with “national and European medical standards” as this will directly impact the country of origin of the medical personnel recruited for the mission. UK, US, South Africa, Middle East and many Asian countries could be deemed “in accordance”, hence we need precise criteria to understand what will be deemed “substantially compliant” in the assessment of the technical proposal.

Answer 6:

All medical staff are required to be permitted to practice their medical profession in Greece in accordance with the relevant legislation.

Question 7:

Could IOM confirm if contracts of similar nature be provided by one of the consortium members (not necessarily the main contractor)?

Answer 7:

A minimum of two (2) contracts of similar nature and complexity for the provision of medical and psychosocial services implemented over the last three (3) years are required to be submitted by bidders.

For JV/Consortium/Association, each Partner should have a minimum of two (2) contracts implemented over the last three (3) years in their field of expertise (medical or psychosocial).

Question 8:

Can we bid in only 1 lot?

Answer 8:

As per SECTION 3: DATA SHEET, article 7. Partial Bids, "Bidders shall be allowed to quote prices for either option of lots of participation:

Option A: Lot 1: Aegean Islands

or

Option B: All Lots (Lot1: Aegean Islands, Lot2: Mainland - North Greece and Lot3: Mainland - South Greece)

Bidders must quote prices for all of the quantities per service specified per location. Not compliance with the above requirements shall result in disqualification of the interested bidder and any submitted quote will not be considered for evaluation.

The evaluation will be conducted per Lot. In detail, the lots of evaluation are the below:

Lot No. 1: Aegean Islands

Lot No. 2: Mainland - North Greece

Lot No. 3: Mainland - South Greece"

In addition, the evaluation will be conducted per lot. Therefore, a bidder may be awarded one or more Lots. Each lot will be awarded to one bidder.

Question 9:

Is Equipment provided (Xray and Laboratory equipment)?

Answer 9:

The service provider shall be responsible for providing the consumables for the laboratories/ x-rays not the equipment. As per ToRs, *Scope of Services*, in case it is needed the service provider shall be responsible for providing all the necessary equipment to perform the requested services to children and adults in each location of presence.

Question 10:

Is the equipment be owned and managed by IOM or will be transferred to provider?

Answer 10:

As per ToRs, *Scope of Services*, in case it is needed the service provider shall be responsible for providing all the necessary equipment which in such case shall be under the ownership and management of the respective service provider.

Question 11:

Any preference on nationalities of Staff?

Answer 11:

All medical staff are required to be permitted to practice their medical profession in Greece. There is no preference on nationalities. It is preferable that medical staff can communicate in Greek and English.

Question 12:

Does the bidder have to have a medical license in Greece. Would IOM accept a medical license of the Republic of Ireland and/or UK?

Answer 12:

All medical staff are required to be permitted to practice their medical profession in Greece, in accordance with the relevant legislation.

Question 13:

Can we have an extension of the submission deadline since the bid bond amount will be determined by question 1 above and the bank will require at least a week to process.

Answer 13:

Kindly note that as per Addendum No.1 dated 07/03/2024 the deadline has been extended until 26 March 2024 on or before 14:00 UTC +2 EET (Eastern European Time) – Athens/Greece. Furthermore, as per Addendum No. 2 dated 12/03/2024, the option of an electronic bid submission is provided. Moreover, as per the same addendum in the case of email submission, digital copy of the bid security should be part of the bid. The original bid security should be posted to IOM by mail and received by IOM no later than Friday 29th of March, 2024 14:00hrs UTC +2 EET (Eastern European Time). Non-compliance with the above requirements shall result in disqualification of the interested bidder and any submitted quote will not be considered for evaluation.