



International Organization for Migration (IOM)
The UN Migration Agency

Date. 19/04/2021

Bid Bulletin No 3
Supply and delivery of Medical Monitors and Pulse
Oxymeters
IFB No: 2021/MED/04/MO

Question 1:

With reference to below ITB's, our bid security bond was prepared on the basis of closing date 20th April 2021. Now the closing date is extended to 06th May 2021 and will IOM accept the same bid security bond or do we have to amend as per new closing date? Please advise.

Answer 1:

It is preferable to amend the Bid Security Bond as per new closing date. If it is not possible for interested bidders to amend the Bid Security Bond, then it will be accepted with initial date of submission.

Question 2:

Question (General): could you please provide information about destination hospitals to which the equipment in question shall be installed.

Answer 2:

As per Bidding documents the delivery place is the Warehouse in the region of Attica, Athens Greece. The installation will be done at a later stage.

Question 3:

Instruction to Bidders, A, art. 14j, requests: *List of all contracts entered into for the last 3 years (indicate whether completed or ongoing)*

Question: Please confirm our understanding that such contracts should concern similar equipment like the one under procurement (e.g. Mechanical ventilators).

Answer 3:

As per clause 14.4.j) of the bidding documents interested bidders should submit the list of all contracts entered into for the last 3 years (indicate whether completed or ongoing).

Question 4:

Please clarify whether the following documents can be provided in Greek, given the length of such documents and short timeline for tender submission.

- a. Company's Articles of Incorporation, Partnership or Corporation, whichever is applicable, including amendments thereto, if any.
- b. Certificate of Registration from government agency/department/ministry
- c. Tax & Social Security certificate clearance valid at the time of bid submission
- d. Audited Financial Statements for the last 3 years
- e. Catalogues/Brochures

Answer 4:

All IOM forms prepared shall be submitted in English. Any other supporting documentation which is requested by the bidding documents will be deemed to be accepted also in Greek.

Question 5:

In par. 14 it is requested for the bidder to provide "Audited Financial Statements for the last 3 years".

Question: Given that the term for publishing (and having audited) the financial statements is until June, and thus, the 2020 financial statements are not audited yet, please confirm that it will be acceptable for bidders to submit audited financial statements for years, 2017, 2018 and 2019.

Answer 5:

Audited Financial Statements for the last 3 years (2017, 2018 and 2019) will be accepted.

Question 6:

In par 31.1 (Award Criteria) it is stated: "31.1 IOM will award the contract to the successful Bidder whose bid has been determined to be substantially responsive and has been determined to be the lowest evaluated bid, provided further that the Bidder is determined to be qualified to perform the contract satisfactorily."

Question: Please clarify whether "substantial responsiveness" means that some deviations from technical specifications will be tolerated or that bidders should comply with strictly all technical specifications required. Please clarify whether IOM may award the contract to more than one bidders, that may offer best price per item.

Answer 6:

IOM will award the contract to the successful Bidder whose bid has been determined to be substantially responsive and has been determined to be the lowest evaluated bid. IOM reserves the right to select the most favorable solution as per Invitation to Bid of the tender documents.

Question 7:

Please clarify whether partial deliveries of the equipment are accepted. If so, please clarify if part of the equipment can be delivered after the term of 45 days.

Answer 7:

The partial delivery is accepted. The successful Bidder is expected to complete the delivery by the Intended Completion Date which is 45 calendar days after signature of Contract as per clause 1.2 of the bidding documents.

Question 8:

Given that payment of Goods shall be due 30 (thirty) calendar days after acceptance by IOM of the Goods, please clarify what will be the acceptance procedure, Please also confirm whether acceptance it will take place in the delivery place mentioned in the documents, i.e. in the warehouse in the region of Attica, Athens Greece. Please confirm that acceptance shall take place at point of delivery (i.e. warehouse in the region of Attica), as given the high number of end users/destinations, getting the acceptance certificate after concluding delivery to all of them shall extend severely the acceptance procedure and thus delay significantly the payment of the supplier.

Answer 8:

The successful Bidder is expected to complete the delivery by the Intended Completion Date which is 45 calendar days after signature of Contract as per clause 1.2 of the bidding documents. Supplier shall invoice IOM upon completion of delivery and payment shall be made within 30 days after receipt of the invoice.

Question 9:

Can you accept the Eligibility and Qualification documents which are requested in the IFB (as the below for example a, b, c, d certificates and others) in Greek language?

We are a Greek company and there is no time for translations.

- a. Company's Articles of Incorporation, Partnership or Corporation, whichever is applicable, including amendments thereto, if any.
- b. Certificate of Registration from government agency/department/ministry
- c. Tax & Social Security certificate clearance valid at the time of bid submission
- d. Audited Financial Statements for the last 3 years

Answer 9:

All IOM forms prepared shall be submitted in English. Any other supporting documentation which is requested by the bidding documents will be deemed to be accepted also in Greek.